



■ spotlight

May 2012 Vol. 45 No. 5





Roger Smith
Chief Executive Officer
AIL & NILICO

“DO NOT WAIT FOR LEADERS; DO IT ALONE, PERSON TO PERSON.”
MOTHER TERESA

Make It Personal

“Someone’s sitting in the shade today because someone planted a tree a long time ago.” – Warren Buffett

On our main website, www.aillife.com, it says: “American Income Life rejoices as we continue our ‘personal touch’ tradition not often found in the insurance industry today...”

Did you know this is one of the values upon which this Company was founded?

Last month, we gave some long-time SGAs the opportunity to submit brief testimonials to honor B in the April issue of *Spotlight*. I smiled as I read their heartfelt words. I was struck — but not surprised — by the common thread that ran through their words: the personal attention that B gave each one of them.

Long-time, hugely successful SGAs... personal attention. Is there a connection? You bet there is.

It is a basic law of life that everything — whether it’s a physical object (your car, home or garden), your pet or a human being (yourself and others) — responds to greater attention. Give people and things the right amount of personal attention, and they will respond way beyond the level of effort you invest and way beyond what you expect.

Look closely at companies that consistently perform at high levels. You’ll find the power of attention woven into their corporate culture at every level. They encourage their managers to shower it on their people and they encourage everyone to extend it outward to their customers. This is good for the growth of individuals and the growth of the company.

American Income is a lot bigger now than it was when B started it. I’d have to clone myself (several times) in order to be there for everyone in the same way he was able to do. We depend on Agency leaders at all levels to develop personal relationships with their people. But there is no reason this responsibility is limited to those in positions of leadership. As SGA of the Year, Simon Arias astutely pointed out, “It’s not about your title or your contract. It’s about influence. We all have the power to influence people.”

This is the line of thinking behind personal recruiting.

We have our online job boards and other sources for recruiting, but recruits brought on by someone who is actually living and thriving in this environment have an advantage over those recruited from other sources: they have YOU. Common sense will tell you that personal recruits, those in whom you have a vested interest, are going to benefit from their relationship with you. It wouldn’t do if you brought your spouse’s baby brother on board — or your own, for that matter — then left him to flounder. You’d be in the dog house, for sure! No, you would do everything you could to help that person get on the road to success as quickly as possible. If that person is struggling, you’re going to pick him or her up and encourage them to keep going.

Some people get it from Day One. You know who they are. They are driven, motivated, self-disciplined, etc. It’s in their nature. Some people don’t have what it takes and will never get it. You know who they are, too. But there’s a huge gap between those two poles that’s occupied by people with tons of potential, who might just need a little help, a little personal attention from someone. Why not YOU?

Poet Sidney Madwed wrote, “If everyone received the encouragement they need to grow, the genius in most everyone would blossom and the world would produce abundance beyond our wildest dreams.”

What if we paid personal attention to every recruit we bring on, regardless of whether they were a personal recruit or we pulled their resume off the web? Sales is a game of numbers in more ways than one; in no instance is this more true than recruiting. We’ll never get 100 percent of the people we recruit to stay 100 percent of the time. But I bet we could improve the percentage significantly if each one of us incorporated it into our job description to make sure that every recruit receives the benefit of personal attention. One person can’t do it all, but together, we absolutely can.

■ spotlight

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www.mylifeatnilico.com
www.aillnews.com

Social Media

[www.twitter.com/AIL_NILICO](https://twitter.com/AIL_NILICO)
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Recruiting Support

www.aillife.com/recruiting

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FPO

sga career track New Markets Opening & Expanding

There is a growing need for ambitious leaders. AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an email to: futuresga@aillife.com.

total bonuses paid out

This month AIL and NILICO paid a total of \$2,991,336 in bonuses. For more information on the monthly bonuses, turn to Page 09.

Total: \$2,991,336

required retention rate

Effective Jan. 1, 2012, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer’s first eight months. The rates listed below are for *Spotlight* recognition only.

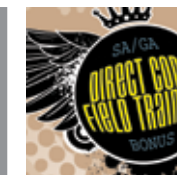
Retention:	69.0%
Net to Gross:	78%

dates to remember

eApp business and paper applications subject to the **7 day hold** should be uploaded or sent to Home Office by **Friday 06/22** before 2:00 P.M. CST. Paper apps for areas excluded from the 7 day hold and PR credits must be at HO by **Wednesday 06/27** to count for **June** production.

*look for the asterisk

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2013 Awards Presentation, are: the top SGA from each category based on YTD First Six Month Objective Percentage plus YTD Net ALP growth percentage, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers, the top two PR Representatives from each category, and the top three PR Managers. You can view the 2013 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to stay at the wonderful Manchester Grand Hyatt located in sunny San Diego! The convention will be held May 22-25, 2013.*



sa/ga
training
bonus

pg. 05



new
directors

pg. 07



torchmark
promotions

pg. 10



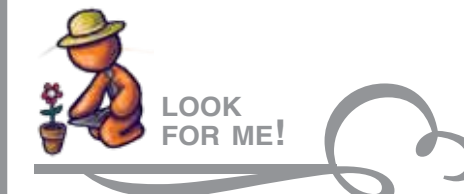
leadership
academy

pg. 12



make it
personal

pg. 14





Susan Fuldauer
Vice President of
Public Relations Field Operations

"SUCCESSFUL PEOPLE ARE ALWAYS LOOKING FOR OPPORTUNITIES TO HELP OTHERS."
BRIAN TRACY

From Vision to Reality

This is my first written contribution to our *Spotlight magazine*. I'm humbled, thankful and extremely excited for the opportunity to lead our PR team to the next level of development and quality lead generation.

For those of you who don't know me, I bring experience from the field as an agent, GA, PR Rep, PR Manager and PR Director. Additionally, I bring a political insight that allows for us to connect within our markets on another level. Again, I just couldn't be more excited to have this opportunity!

At our PR Director's meeting in March, we discussed our vision for the future. Collectively our vision includes:

- Empowering Team PR to work effectively within our markets, resulting in the generation of quality leads for our SGAs and their agencies.
- Reconnecting and strengthening our relationships with our SGA partners and the agencies — We Are One Team.
- Strengthening our partnerships with our member organizations and working families through knowledge and service.
- Implementing highly effective leadership and mentorship programs so that we can provide the opportunity to grow in our maturity as leaders and as a PR Team.
- Returning to the basics of what we do best. Reflection is important as we move to the next level of PR productivity.

We have a strong foundation to build upon. Now it's time for PR to rise up and build a skyscraper from our foundation. Our leadership team is committed to translating our vision into reality.

With every renewed and strengthened partnership, the families we impact grow exponentially (a Bernard-ism). Through genuine interest and personal service with our groups, we deepen our commitments to our working families. While we may enjoy the fruits of our labor, we must realize that it isn't about us. Our service and leadership to those we partner with needs to be personal. Actions do speak louder than words.

Knowledge gained through continued research, education and hands-on involvement will move us to deeper, stronger relationships. Our involvement with working families is genuine. Our opportunity to be directly involved and to have such a tremendous impact on so many peoples' lives is a truly unique gift. We have a legacy that has been given to us and we are responsible for keeping it alive.

As Steve Jobs once said, "Let's make a dent in the universe."

Your PR Team in Action



Nick Nielson, AIL Public Relations walks a picket line in support of striking members of IBEW 1269

SA/GA DIRECT CODE FIELD TRAINING BONUS

CONTEST EXTENDED!

The SA/GA Direct Code Field Training Bonus has been so successful, it has been extended to **December 31, 2012!**

Since this Bonus was introduced, the number of weekly bonuses and the number of qualifying SAs and GAs have both continued to increase. The purpose of the Bonus is to give SAs and GAs a vested interest in getting and keeping their Agents hitting a bonus each week, which leads to better Agent retention and team and Agency growth. Talk to your manager about how the Direct Code Field Training Bonus can add to your income each month!

TOP APRIL BONUS LEADERS

1 MARIAN SERTLER \$5,192 Sabrina Lloyd	2 DENISE HEWISON \$4,002 Surace-Smith	3 ZACHARY SANTINO \$3,803 Oldham-Bianchi	4 JONATHAN TOMKO \$3,686 Surace-Smith	5 LONDON BURNETT \$3,654 Surace-Smith
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APRIL BONUS LEADERS

April Bonus Payout \$363,910
April Bonus Qualifiers 618

1 Marian Sertler \$5,192 Sabrina Lloyd	26 Christopher Favor 1,997 David Hausman
2 Denise Hewison 4,002 Surace-Smith	27 Andre Bent 1,993 Bob Olson
3 Zachary Santino 3,803 Oldham-Bianchi	28 Anthony Theriault 1,977 Surace-Smith
4 Jonathan Tomko 3,686 Surace-Smith	29 Samantha Romano 1,953 Fred Hadayia
5 London Burnett 3,654 Surace-Smith	30 Elaine Kulawiak 1,941 Oldham-Bianchi
6 Joshua Fosnight 3,571 Simon Arias	31 Philip Roffi 1,938 Furer-Whittinghill
7 Tyler Stewart 2,910 Simon Arias	32 Harvey Finkel 1,927 Williams-Zophin
8 Elizabeth Lo 2,855 Steve Friedlander	33 Zachary Frentsos 1,924 Surace-Smith
9 Andre McCallum 2,748 Surace-Smith	34 Justin Fisher 1,900 Simon Arias
10 Philip Russo 2,747 Simon Arias	35 Harold Durana 1,886 Jatoft-Foti
11 David Fung 2,717 Jatoft-Foti	36 Jonathan Laaker 1,849 Cngnm-Wthrspn
12 Brian Jerome 2,674 Williams-Zophin	37 Nicholas Moore 1,836 Oldham-Bianchi
13 Konnor Wyly 2,657 Joseph Diecedue	38 Rory White 1,779 Simon Arias
14 Tiare Hubbard 2,602 Altig-Orlovic	39 Zbigniew Stankiewicz 1,777 Fred Hadayia
15 Preston Turner 2,552 Richard Correa	40 Kevin Holtz 1,753 Surace-Smith
16 Unique Hunnicutt 2,495 Alex Roland	41 Brian Hutchings 1,734 Oldham-Bianchi
17 Ryan O'Malley 2,460 Imran Satti	42 Andy Jaikaran 1,732 Matt Henderson
18 Keith Coscia 2,428 Surace-Smith	43 Sione Aholoka 1,727 Steve Friedlander
19 Noel Rose 2,385 Williams-Zophin	44 Christopher Kennedy 1,698 Surace-Smith
20 Valerie Cormier 2,287 Steve Greer	45 Adam Huck 1,687 Surace-Smith
21 Bradley Gray 2,124 Imran Satti	46 Eric Thompson 1,648 Surace-Smith
22 Katie Shugert 2,032 Surace-Smith	47 Jason Green 1,630 Paul Rumbuc
23 Tony Geer 2,027 Surace-Smith	48 Vatapuia Vavau 1,626 Steve Friedlander
24 Jenna Grula 2,020 Simon Arias	49 Jeremie Dupuis 1,617 Imran Satti
25 Giancarlo Altube 2,000 Theodore Pappas	50 Patrick O'Brien 1,602 Paul Rumbuc

Please Note: Bonuses listed consist of the top 50 bonus qualifiers. See insert for the remaining qualifiers of \$200 or more. Contest ends December 31st, 2012. For full bonus details, visit www.aillife.com/arc/spotlight.aspx

Dear Future SGA

SGA Career Track

Whether you are new to our Company or someone with tenure, if you have ever wondered what you had to accomplish in order to be promoted to State General Agent, the answer is simple — achieve these three levels.

Level 1: Qualifying

To qualify you must meet the following criteria:

- 2 years of continual service with AIL/NILICO
- Production of at least \$225,000 of 1st Six Mo. Agent production (Last 12 Months)
- Must have a 4-Month Retention Rate of 68.0% or higher (Please note that although you need to qualify to be promoted, we will begin the process as soon as you achieve the production level regardless of quality factor.)

Level 2: Preparing for an Offer

Once you qualify by achieving the above criteria, a Personal Leadership Profile will be sent to your home address with a copy to your SGA. Also, we will schedule a conference call between you, your SGA, your SGA's Director, and the Home Office to determine your interest in being an SGA and to initiate a consistent communication process between you, your SGA and the Home Office.

Level 3: Getting an Offer

After conferring with your SGA, the Home Office will contact you to:

- Let you know what territory/territories we are offering
- Discuss who may be going with you. (Your SGA can protect one person whom they feel they need to keep.)

NEW DIRECTORS



JAMES DRISCOLL
Regional Sales Director
April 1st

Jim brings 17 years of insurance experience with him to AIL, following an earlier career in the restaurant industry. Jim says he has been blessed to work with great people who helped him develop personally, professionally and financially, and finds it rewarding to do the same for others. Jim and wife Rhonda make their home in Indianapolis. They are the parents of a grown daughter and son and recently welcomed their first grandchild.



PHILLIP BROMAGEN
Regional Sales Director
April 1st

Phil makes his home in Oklahoma City and comes to us with 23 years of insurance experience. Prior to that, he enjoyed a successful career in the restaurant industry. Phil says he enjoys the "psychic paycheck" of being able to help others be successful by helping agencies with strategies tailored to their needs. Phil is the father of a grown daughter, and wants everyone to know he is a huge Oklahoma State Cowboys fan.



SCOTT DEHNING
Regional Sales Director
May 1st

Scott was a semi-pro hockey player in Canada prior to entering the insurance industry 27 years ago. He's done it all, from field agent to regional manager, and was the top recruiter at his former company for the last 17 consecutive years. Scott knows what it takes to be successful and knows how to coach and encourage others in that direction. He makes his home in East Lansing, Michigan.



ERNIE LOVELESS
Needs-Based Sales Trainer
May 1st

After a 15-year career in retail, Ernie came to AIL in 2000 via the Cohen-Cohen Agency, where he served both as a Field Agent and in management. He feels his talent and his heart are in training. You won't find many people who are more passionate about our Needs-Based Sales Presentation than Ernie! He and wife Debbie make their home in Canyon Lake, California. They have 4 grown children and a grandson.

ANNIVERSARIES

39 Years of Service
David Blaisdell, PR
24 Years of Service
John Wagner, PR
20 Years of Service
David Thornton, MGA
17 Years of Service
Lawrence Hauck, AGT
16 Years of Service
Durhon Oldham, SGA
Ilija Orlovic, SGA
Leo Vandebussche, PR
14 Years of Service
Al Wall, PR
13 Years of Service
Theresa Bellajaro, AGT
David Iriye, MGA
12 Years of Service
Timothy Clark, AGT
Allan Jennings, SGA
11 Years of Service
James Bailey, SGA
Joseph Diecedue, SGA

Steven Greer, SGA
Patricia Lee, AGT
Michael Laramie, RGA
10 Years of Service
Travis Vandenberghe, AGT
9 Years of Service
Sandi Babcock, AGT
William Bell, PR
JoAnne Marks, AGT
Cheryl McLean, SA
Jay Meyer, MGA
Lily Tchen, AGT
8 Years of Service
Allison Bankowski, AGT
Levar Morgan, RGA
7 Years of Service
James Aalders, GA
Thomas Craig, AGT
6 Years of Service
Benjamin Ainscough, GA
Matthew Cartwright, GA
Gregory Hayman, AGT
Daven Hermosura, RGA

Glyn Hurst, MGA
Jose Lopes, MGA
5 Years of Service
Amy Buskas, AGT
Eric Cochran, SGA
Lazarus Echeta, AGT
Luay Ghawi, RGA
Roghie Hassan Loo, AGT
Stephen Hill, RGA
Kevin Ishikane, RGA
Albert Kunsman, AGT
David Ramirez, AGT
Dawn Trudden, PR
4 Years of Service
Anthony Anderson, MGA
Brent Arbour, AGT
Jason Beckman, PR
Brenton Betts, GA
Sharon Brenner, MGA
Dustin Dunlap, MGA
Jose Harb, MGA
Dason Phaul, SA
Janis Pitts, PR

Jessica Santamarina, MGA
3 Years of Service
Terrence Asuncion, AGT
Richard Becker, AGT
Robert Black, AGT
Rita Charles, GA
Juan de la Cruz, MGA
David Higa, SA
Marko Jankovic, MGA
Deborah Johnson, AGT
Richard Lepis, AGT
Steve Marker, SA
Sale Papu, SA
Matthew Parks, MGA
John Smyth, PR
Robyn Stewart, AGT
Kiet Truong, MGA
Sally Wilson, AGT
2 Years of Service
Sione Aholoka, GA
Brian Allt, RGA
George Angulo, SA
Raquel Baldwin, MGA

Robert Chun, MGA
Salvatore D'Alessandro, AGT
Dwight Gradolph, AGT
Bret Green, SA
Jason Lassic, AGT
John Ophals, MGA
Vishwanath Sankaran, AGT
Thomas Strickland, AGT
Katie Strong, MGA
Richard VanderMallie, AGT
John Velardo, GA
1 Year of Service
James Boden, SA
Marissa Boo, SA
Michael Bradford, SA
Mike Bray, SA
Kristian Brennan, SA
Christopher Buonanni, GA
Timothy Byrnes, SA
Tyrone Capers, AGT
Jose Castillo, SA
Stephen Creaghan, GA
John Dehen, AGT

Mauselie Dor, AGT
Aaron Dunlap, GA
Gyad Ferguson, SA
Nicholas Fisher, AGT
Donna Foster, AGT
Matthew Foster, SA
Mary Maida Fujii, GA
Matthew Gabler, SA
Dennis George, MGA
Danielle Greenleaf, AGT
Derek Hamm, SA
David Joh, AGT
Travis Kajiwara, AGT
Janice Karingten, SA
Saroem Kou, SA
Heather Leitch, GA
Matthew Marchitto, GA
Tanisha Mathis, GA
Danilo Mendoza, SA
Carolyn Murray, AGT
Michael Olujajigbe, SA
Jonathan Phillips, GA
Kettia Pierre, AGT

Gladys Reed, AGT
Philip Russo, SA
Satbir Singh, AGT
Samantha Sliger, GA
Seema Soin, AGT
Linda Stevenson, AGT
Lautiiti Tonumaiepa, AGT
Massoud Vaziri, SA
Michelle Verbit, GA
Thomas Weber, AGT
Jason Wilk, AGT
Wendy Willrodt, AGT
Brian Wilson, MGA
Stephanie Wright, SA

PROMOTIONS

Regional General Agent
Travis Brock
Master General Agent
Travis Brock
James Curtis
Stacey Davis
Alex Elledge
Tracy Haden
Andre Hawthorne
Peter Kwiatkowski
Mercedes Lloyd
Christopher Osborn
Humberto Quintero
Bobby Szwaja
Michael Van Delft
Justin Wise
60% General Agent
Arnaecia Alridge
Kathleen Barnes
Jody Barnhill
Markeia Brown
Edward Davidson
Donald Dowbor
Joshua Fosnight
Jordan Freeman
David Fung
Justin Greenwalt
April Harmon
Isaac Hernandez
Patrick Knouse
Peter Mello
Cliff Mora
Svetoslav Nedev

Robert Nolan
Raymond Ochoa
Keith Reed
Dwelyn Smith
Wendy Sotelo
Steve Svendson
Kevin Talbot
Tracy Vo
Jennifer Wehrle
Timothy Wilson
57.5% General Agent
Aldina DaRosa
Charles Diulus
Zakaria Elasri
Justin Fisher
Magdalenne Franklin-Holmon
Michael Gerstein
Fred Goetz
Tiare Hubbard
Sean Hudson
Edona Hughes
Daniel J Johnson
Tiffany Jones
Zachary Ledyard
David Livingston
Joshua Mandell
Tyler McBride
Jonathan Morgan
Carlos Myers
Joy Nardone
Patrick O'Brien
Chad Potts
Robert Reagan

Yolanda Richardson
Mia Seagraves
Amy Smith
Jamie Solis
Ricardo Subero
Kingsley Tazinya
Joseph Thompson
Eric Tsen
Kascey Williamson
55% Supervising Agent
Erin Allen
Keith Allen
Raymond Balestra
Darwin Batista
Michelle Beza
Christopher Boyes
Dustin Brooks
Joshua Buckley
Rickey Bunton
Frederick Burton
Paige Burton
Ben Carpenter
Michael Cianci
Luis Colon
Derek Daviage
Antonio Davidson
Stephanie Ellerton
Larry Giddens
Todd Glazer
James Griffiths
Jonathan Hobbs
Zaid Jian
Darryl Johnson

Rodney Johnson
William Joyner
Tammy King
Skeeter Lake
Michael Looney
Nathan Luscombe
Syntia Mariner
Nickolas Maynard
Bryan Mazur
Mary McCormick
Kevin McKeon
Heath Pepper
Theresa Perea
Bethany Perry-Diebel
Tannielle Pirtle
Nathaniel Pletcher
DeMaris Pool
Jason Ragland
William Ragle
Michael Roberge
Torrence Rowell
Kasey Schultz
Travis Self
Joanna Solis
Daniel Strecker
Marcus Street
Jeremiah Thompson
Alexander Tinnesz
Eran Walters
Jamar Willis
Porscha Wilson
52.5% Supervising Agent
Christian Aguilar-Johnson

Darnell Alboro
Nathan Alfred
Karl Amlie
An An
Amanda Andre
Margaret Armstrong
Crystal Blais
Charles Blank
Marissa Boo
Sophie Bordiee
Tawana Boyd
Douglas Buhl
Terrence Burke
Melissa Cadwallader
Hector Carrillo
Yihao Chen
Russell Coakley
Hoang Cooke
Enero Cooper
Michael Crawford
William Crawford
Jeanine Dallas
Tyrecia Dawes
Landon Delone
Kelly Dickson
Maurice Doucette
Shawn Farkas
Ikani Fifita
Moelani Foster
Drew Frazier
Danielle Gamble
Henry Getz
Marc Gonacha

Courtney Gordon
Jorge Guerra
Thomas Hanford
DeAngelo Jackson
Karlea Jackson
Phyllis Jackson
Ryan Jean
Brian Jensen
Jack Johnas
Drew Johnson
Irvin Johnson
Lynn Jordan
Tiffani Joseph
David Kirst
Jacob Kozlow
Jordan Lee
Wesley Louie
Xavier MacLarty
Michelle Malinov
Isaiah Matafai
Sione Maumau
Richelle McCrory
Samotta McKeever
DeMarcus McNeil
Francisco Montalvo
Dwayne Morgan
Jesse Moxam
Abraham Nammur
Allina Nazaryan
Thonny Neret
John Nguyen
Ian Noble
Aleksandra Parizher

Sudhir Patwardhan
Steven Pirrello
Marveliz Polanco
Michelle Portnoy
Monty Pratt
Kathleen Quinn
Keith Reed
Robert Richman
Miguel Rivera
Alejandra Ruelas-Corona
Andrzej Sertler
Prabesh Shakya
Shernette Sibbles
Tarlochan Singh
Khadijah Smith
Matthew Stevens
Brian Thompson
Jonathan Thornton
Laura Thornton
Alejandro Torruella
Tuan Tran
Christopher Vasu
Regina Walker
Cherylece Watkins
Andrew Weber
John Whelan
Anna Williams
Haley Wisner
Jordan Wong

BONUS

LEADERSHIP BONUS

Qualifier	Amount	SGA
Zachary Hart	\$38,665	Surace-Smith
Justin Adams	38,038	Simon Arias
Matthew Parks	37,420	Surace-Smith
Stephen Jubrey	27,206	Oldham-Bianchi
Mathew Hart	23,798	Surace-Smith
Stephen Hill	23,236	Steve Friedlander
Matthew Diulus	20,454	Simon Arias
Andrea Nichols	19,872	Oldham-Bianchi
Nicholas Zangardi	17,779	Surace-Smith
Marisa Willgruber	17,757	Fred Hadayia

WORLD'S GREATEST BONUS

Qualifier	Amount	SGA
Jesusdieu Portilus	\$6,887	Williams-Zophin
Paul DeRenzo	5,908	Simon Arias
Samvel Tigranyan	5,830	Cohen-Cohen
Lily Tchen	5,135	Cohen-Cohen
Alan Sedaghat	4,263	Altig-Orlovic
Richard Luzaich	4,123	Altig-Orlovic-Deley
Amy Shui	4,048	Giglione-Ackerman
Tevita Tupouniua	3,994	Steve Friedlander
Katie Massart	3,969	Altig-Orlovic
Terrence Asuncion	3,736	Jatoff-Foti

REINSTATEMENT BONUS

Qualifier	Amount	SGA
Sami Mogannam	\$3,439	Jatoff-Foti
David Jackson	3,144	Williams-Zophin
Alex Rozotto	1,297	Jatoff-Foti
Karl White	1,129	Philip Prata
Tracy Lepore	1,096	Bob Olson
Luciana Mosca	1,021	Bob Olson
Frank Kolligian	860	Slav Bitman
John Bulecza	709	Matt Henderson
Dason Phaul	708	Theodore Pappas
Bradley Weigand	696	Surace-Smith

TOTAL

\$2,991,336

NEW LEADERSHIP AT TORCHMARK



GARY COLEMAN, MARK McANDREW, LARRY HUTCHISON
Gary and Larry Co-Chief Executive Officers



FRANK SVOBODA
Executive Vice President
Chief Financial Officer



BRIAN MITCHELL
Executive Vice President
General Counsel

Torchmark Chairman and CEO, Mark S. McAndrew, will step down on June 1, 2012, as Chief Executive Officer, after 32 years of dedicated service to Torchmark. McAndrew will continue to serve in an executive capacity as Chairman of the Board of Directors through June 1, 2013.

The Torchmark Board of Directors has appointed Gary L. Coleman, Torchmark's Executive Vice President and Chief Financial Officer, and Larry M. Hutchison, Torchmark's Executive Vice President and General Counsel, as Co-Chief Executive Officers effective June 1, 2012.

"Gary and Larry are proven leaders, having served Torchmark for 31 years and 26 years respectively," says McAndrew. "The Board and I are confident their expertise across all aspects of the Company, combined with their commitment to executing the Company's strategies, will ensure Torchmark's continued growth and shareholder value creation. There are no better individuals than Gary and Larry to lead this Company, and we are confident that a

Co-Chief Executive Officer structure will ensure the Company continues to succeed and build on the important progress we have made."

Also effective June 1, 2012, Frank Svoboda, Vice President and Director of Tax for Torchmark, is appointed Executive Vice President and Chief Financial Officer, and Robert Brian Mitchell, Senior Vice President and General Counsel of each of Torchmark's insurance subsidiaries, is appointed Executive Vice President and General Counsel.

"I am proud of everything we have accomplished together over the past 32 years of my service," says McAndrew, "especially over the last seven years during my tenure as CEO. I thank you wholeheartedly for your hard work and unwavering commitment to this great Company. Together, we have built a stronger Torchmark that will only continue to grow under the leadership of Gary and Larry."

Congratulations to Torchmark's new leadership team!

FOUNDERS CLUB

April 2012 Qualifiers — Outstanding Producers & PR Representatives:



Alan Sedaghat
Altig-Orlovic Agency
5th Qualification
\$176,940 Net ALP
83.7 Ret



Jesusdieu Portilus
Williams-Zophin Agency
1st Qualification
\$118,018 Net ALP
79.0 Ret



Matt Flores
Jatoft-Foti Agency
3rd Qualification
\$60,031 Net ALP
82.4 Ret

Directors of the Month



Driving Excellence

Sales Director of the Month

Leaders growing leaders!

Ed Porter



Ed had 76.3% growth over April 2011.

We salute you, Ed!

PR Director of the Month

Leaders growing leaders!

Denise Gilbert



PR Directors earn points based on overall growth of their territory and percentage of their team earning a monthly bonus.

Denise is the Top Director for April 2012. She had a total of 10 pts.

We applaud your accomplishment, Denise!



LEADERSHIP ACADEMY

A Personal Invitation from Leadership 101 Facilitator Steve Kafkis

We are hosting Leadership Academy 101 at the McKinney Conference Center Tuesday, June 19th – Thursday, June 21st. Now is the time to take your first steps toward being a great leader within AIL/NILICO.

This first level of leadership school is comprised of SAs and GAs who have qualified to attend. They will hear from some of our top leaders in the Company — what makes them tick and what it takes to be a great leader. As a knife needs to be sharpened, a successful leader always needs to get better by the books they read, the people with whom they associate and the classes they attend. A great leader is always looking to improve their skills, to get sharper, stronger and become more influential.

Jack Welch once said *“Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others.”*

Don't miss out on this amazing experience. Talk to your SGA today! We look forward to seeing you in June!



Leadership



Larry Strong

Vice President of Agency Leadership Development

“THE MORE I HELP OTHERS TO SUCCEED, THE MORE I SUCCEEDED.”
RAY KROC

Our Business Is Personal!

Our stock price is driven by earnings per share, which is ultimately reflected by our profitability as a company. That doesn't sound very personal. But one of the things I love about our business is that every dollar of revenue generated by the World's Greatest Sales Force and Leaders, and every penny that is paid in commissions and renewals **ONLY HAPPENS WHEN SOMEONE OR SOME FAMILY HAS BEEN HELPED.** And that is very personal!

What is more personal than helping people? And when we take time to peel the sheets back and really look at what we do, helping people is at the core of who we are and what we do.

At the recent SGA meeting, we had the privilege and opportunity to pay tribute to Bernard Rapoport, our founder. After comments by Roger, Scott, Rob and others, I was reminded in a profound way that while we may sell supplemental life and health insurance to working families, changing lives and making a positive difference in this world is what we actually do. And nothing can be more personal than that.

So how personal are you taking our very personal business? Let me take the opportunity to remind all of us of how important it is to **MAKE IT PERSONAL.**

Each of us have personal reasons for staying faithful to our business and the commitment it takes to achieve *Opportunity Unlimited*. Here are some of the reasons I hear as I travel the country:

- Family
- Financial prosperity/security
- Sense of achievement
- Recognition
- Ability to give back financially to my faith or community
- Desire to help others
- Develop a legacy

I challenge you to try and find one reason listed that isn't extremely personal in nature. It is, indeed, **THE PERSON** who drives our business. And I also believe the stronger you feel about the personal reasons you serve, the more successful you will become and the longer and more fruitful career you will have. Over the past 29 years, I have seen many casualties in our business resulting from choices people have made with their motives, agendas and the condition of their hearts. All three of those are as personal as they get. But boy, they can quickly become tainted if one is not careful.

“Changing lives and making a positive difference in this world is what we actually do. Nothing can be more personal than that.”

So don't just make your business personal. Make it **VERY** personal. The people you impact, the families you protect and the lives you change will be glad you did.

Stay Strong! Lead On!

MAKE IT PERSONAL

"THE GREATEST SUCCESS I'VE KNOWN IS HELPING OTHERS SUCCEED AND GROW"
GREGORY SCOTT REID



CULTIVATION TIPS

- Constant exposure to positive energy is recommended. Weed out the negative.
- Shower the benefit of your knowledge and experience generously. Apply praise liberally.
- Keep in a warm, caring atmosphere. Avoid giving agents the cold shoulder.

Personal Recruiting – January thru April 2012

Did you know? It takes half as many **personal** recruits to enter training to generate a producing agent as it does compared to non-personal recruits.

Personal Recruits:



1 Producing Agent per 2.5 Personal Recruits entering training

Non-Personal Recruits:

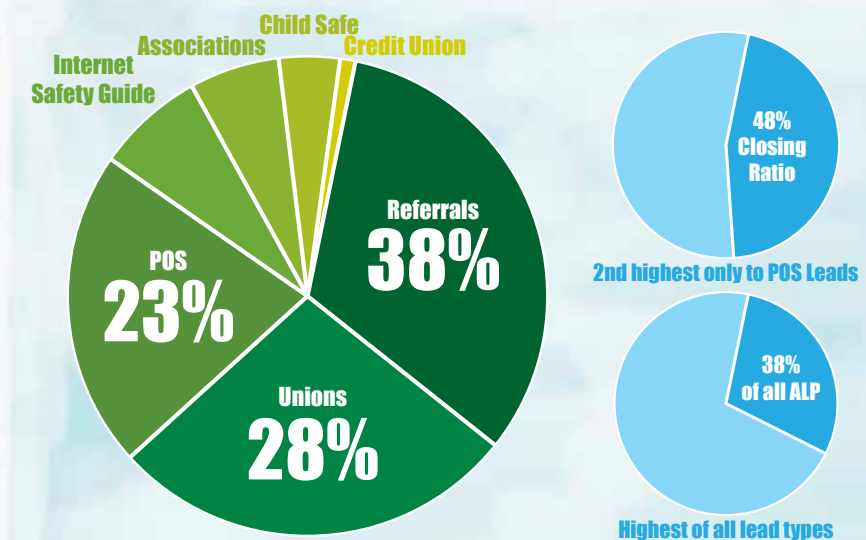


1 Producing Agent per 4.4 Non-Personal Recruits entering training

Personal Recruits are more likely to succeed because:

- You know the recruit and have a higher vested interest in their success; you will naturally give them more **personal** attention.
- The recruit knows you, and is more committed and comfortable because of that **personal** association.

Referral Sales Leads – Last 12 Months



\$823 average ALP per Household: 2nd highest only to Union Leads
\$41 more ALP than average sale

Referral Sales Leads are **personal** by:

- You're not a stranger; you have a connection with the **person** that made the referral.
- You **personally** ask for referrals. The leads are obtained by your effort ~ they are yours and provide a virtually unlimited lead source.

Individual Producers



1. Jesusdieu Portilus
Plantation, FL



2. Paul Freeman Jr.
Cleveland, OH



3. Samvel Tigranyan
Los Angeles, CA



4. Mark Neilson
Provo, UT



5. Paul DeRenzo
Pittsburgh, PA



6. Tam Pham
Pittsburgh, PA



7. Alan Sedaghat
Surrey, BC



8. Michael Stuver
Columbus, OH



9. Tevita Tupouniua
Auckland, NZ



10. Tone Munro
Auckland, NZ



11. Michael Burningham
Boise, ID



12. Lily Tchen
Los Angeles, CA



13. Katie Massart
Calgary, AB



14. Daniel Toshner
Redmond, WA



15. Richard Lusaich
Edina, MN



16. Roosevelt Jeanty
Plantation, FL



17. Vaimalaala Taufa
Auckland, NZ



18. Amy Shui
Eatontown, NJ



19. Max Quasem
Los Angeles, CA



20. Terrence Asuncion
Fresno, CA

IceBreakers

Angela Pronti
Cincinnati, OH
\$17,218 Net ALP
Darron Hacker MGA
Surace-Smith SGA

Kyle Kiffner
Cincinnati, OH
\$15,208 Net ALP
Zachary Hart MGA
Surace-Smith SGA

David Norman
Edmond, OK
\$12,859 Net ALP
Justin Germany MGA
Dan Rubio SGA

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 20 Individual Producers list for the month, as well as the next Top 3 in this category.

April Production						
Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Jesusdieu Portilus	\$42,513		79.0	Fritznel Octave	Williams-Zophin
2.	Paul Freeman Jr.	33,066	94		Ryan Vopat	Surace-Smith
3.	Samvel Tigranyan	32,387		80.4	Erik Graham	Cohen-Cohen
4.	Mark Neilson	31,469		75.4	Nicholas Lorence	Altig-Orlovic
5.	Paul DeRenzo	30,705	86		Justin Adams	Simon Arias
6.	Tam Pham	27,411	94		Justin Adams	Simon Arias
7.	Alan Sedaghat	26,619		83.7	Bobby Gujral	Altig-Orlovic
8.	Michael Stuver	25,185	93		Zachary Hart	Surace-Smith
9.	Tevita Tupouniua	24,722		85.1	Ofa Tupouniua	Steve Friedlander
10.	Tone Munro	24,718		90.4	Tone Munro	Steve Friedlander
11.	Michael Burningham	22,010		71.8	Michael Burningham	Altig-Orlovic
12.	Lily Tchen	21,996		84.0		Cohen-Cohen
13.	Katie Massart	20,812		87.2	John McGrath	Altig-Orlovic
14.	Daniel Toshner	20,657		79.0	Joshua Olin	Altig-Orlovic
15.	Richard Lusaich	20,624		90.0		Altig-Orlovic-Deley
16.	Roosevelt Jeanty	20,460		74.7	Henry Ingraham	Williams-Zophin
17.	Vaimalaala Taufa	20,290	100		Stephen Hill	Steve Friedlander
18.	Amy Shui	20,178		85.7		Giglione-Ackerman
19.	Max Quasem	20,172		85.9		Cohen-Cohen
20.	Terrence Asuncion	19,920		83.2	Doreen Ryan-Foti	Jatoft-Foti
21.	Farid Hameditoloui	18,494	82		David Iriye	Altig-Orlovic
22.	Robert Simmen	18,293		84.6	David Wang	Bob Olson
23.	Maijargal Sukhbaatar	17,729		88.6		Samuel Lasala
24.	Roghie Hassan Loo	17,615		75.2	Byron Paz	Josh Chalom
25.	Sathnarine Kumar	17,494	84		Kyle Johnson	Williams-Zophin
26.	Laura Thornton	17,302	90		Matthew Parks	Surace-Smith
27.	Michael Beckelhymer	17,231	97		Nicholas Lorence	Altig-Orlovic
28.	Angela Pronti	17,218	100		Darron Hacker	Surace-Smith
29.	Nathan Alfred	17,043	100		Lucan Schmidt	Simon Arias
30.	Ronald Rivera	16,437		83.8		Cohen-Cohen
31.	Joshua Dishong	16,426	91		Zachary Hart	Surace-Smith
32.	Earnest Loveless	16,403		92.4		Cohen-Cohen
33.	Noah Waldman	16,348	93		Ryan Kendl	Altig-Orlovic
34.	Starlet Luczon	16,025	97		Jonathan Emura	Altig-Orlovic
35.	Maria Rocha	15,808		82.8	Doreen Ryan-Foti	Jatoft-Foti
36.	Brian Gilmore	15,798		71.7	James Keefer	Simon Arias
37.	Ross Ewen	15,754		84.0		Scott Rehberg
38.	Tasha Tucker	15,675		76.2		Gregory Henderson
39.	Bruce Tan	15,674		84.4	Christopher Clark	Altig-Orlovic
40.	Joey Kennedy	15,596		81.5	Ryan Stenglein	Altig-Orlovic
41.	Hilda Fosnight	15,592	90		Brian Welsh	Simon Arias
42.	Kasali Kotun	15,584		75.3	Kasali Kotun	Williams-Zophin
43.	Chad Richardson	15,554	100		Haoyu Xu	Imran Satti
44.	Renee Tomlinson	15,481	88		Casey Kunash	Simon Arias
45.	Luciana Mosca	15,303		79.2	Carlo Bonifazi	Bob Olson
46.	Jean Joseph	15,250	95		Adeyemi Akinade	Williams-Zophin
47.	Albert Serur	15,222	90		Thomas Vena	Simon Arias
48.	Kyle Kiffner	15,208	100		Zachary Hart	Surace-Smith
49.	Rebecca Najlis	14,814		78.9	Doreen Ryan-Foti	Jatoft-Foti
50.	Paul Kelly	14,768	93		Paul Kelly	Steve Friedlander

ALL TIME RECORD: OFA TUPOUNIUA \$87,000 Net ALP

YTD Production						
Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Alan Sedaghat	\$176,941		83.7	Bobby Gujral	Altig-Orlovic
*2.	Jesusdieu Portilus	118,020		79.0	Fritznel Octave	Williams-Zophin
*3.	Mauselie Dor	91,128		83.5	Fritznel Octave	Williams-Zophin
*4.	Tone Munro	84,225		90.4	Tone Munro	Steve Friedlander
*5.	Daniel Toshner	82,473		79.0	Joshua Olin	Altig-Orlovic
*6.	Lily Tchen	81,749		84.0		Cohen-Cohen
*7.	Max Quasem	81,382		85.9		Cohen-Cohen
*8.	Katie Massart	76,178		87.2	John McGrath	Altig-Orlovic
*9.	Amy Shui	72,431		85.7		Giglione-Ackerman
*10.	Samvel Tigranyan	71,785		80.4	Erik Graham	Cohen-Cohen
11.	Terrence Asuncion	71,422		83.2	Doreen Ryan-Foti	Jatoft-Foti
12.	Richard Lusaich	68,523		90.0		Altig-Orlovic-Deley
13.	Michael Burningham	67,622		71.8	Richard Mansfield	Altig-Orlovic
14.	Roghie Hassan Loo	64,440		75.2	Byron Paz	Josh Chalom
15.	Justin Germany	64,317		76.7	Justin Germany	Dan Rubio
16.	Roosevelt Jeanty	63,654		74.7	Henry Ingraham	Williams-Zophin
17.	Paul Freeman	63,467	94		Ryan Vopat	Surace-Smith
18.	Joshua Dishong	62,907	91		Zachary Hart	Surace-Smith
19.	Robert Richman	61,744	87		Matthew Parks	Surace-Smith
20.	Tevita Tupouniua	61,509		85.1	Ofa Tupouniua	Steve Friedlander
21.	Matt Flores	60,033		82.4	Matt Flores	Jatoft-Foti
22.	Lee Jeffers	60,031		93.8	John McGrath	Altig-Orlovic
23.	Maijargal Sukhbaatar	59,200		88.6		Samuel Lasala
24.	Michael Stuver	58,891	93		Zachary Hart	Surace-Smith
25.	Denise Hewison	58,435	91		Zachary Hart	Surace-Smith
26.	Sathnarine Kumar	57,429	84		Kyle Johnson	Williams-Zophin
27.	Bruce Tan	56,828		84.4	Christopher Clark	Altig-Orlovic
28.	Erez Shabtay	55,981		91.5		Cohen-Cohen
29.	Gabriel Feldmann	53,591		81.8		Brandon Cooley
30.	Paul DeRenzo	53,441	86		Justin Adams	Simon Arias
31.	Laura Thornton	53,250	90		Matthew Parks	Surace-Smith
32.	Luciana Mosca	52,068		79.2	Carlo Bonifazi	Bob Olson
33.	Ronald Rivera	52,015		83.8		Cohen-Cohen
34.	Samson Adelufosi	51,741		77.7		Giglione-Ackerman
35.	Mark Neilson	51,455		75.4	Nicholas Lorence	Altig-Orlovic
36.	Joey Kennedy	51,226		81.5	Ryan Stenglein	Altig-Orlovic
37.	Lesina Ah Sue	51,143		75.6	Stephen Hill	Steve Friedlander
38.	Dustin Dunbar	50,514		85.1		Alt-Orl-Venekamp
39.	Jean Joseph	49,580	95		Adeyemi Akinade	Williams-Zophin
40.	David Tubbin	49,573		75.7	Nicholas Engrav	Chris Hernandez
41.	Andrew Cavicchi	49,042		83.9	Scott Davis	Simon Arias
42.	Paul Kelly	48,947	93		Paul Kelly	Steve Friedlander
43.	Michael Schumacher	48,845		85.7	Thomas Vena	Simon Arias
44.	Brock Lampe	48,835		83.6		Tiffany Roland
45.	Kelly Roschbach	48,713	94		Samuel Cohen	Fred Hadayia
46.	Larry Long	48,267	93		Brian Welsh	Simon Arias
47.	Maria Diringer	48,153		84.7	David Wang	Bob Olson
48.	Rebecca Najlis	48,114		78.9	Doreen Ryan-Foti	Jatoft-Foti
49.	Ross Ewen	47,965		84.0		Scott Rehberg
50.	Kasali Kotun	47,843		75.3	Kasali Kotun	Williams-Zophin

ALL TIME RECORD: TONE MUNRO \$477,360 Net ALP

Supervising Agents



1. Denise Hewison
Columbus, OH



2. Miguel Cotrina
Auckland, NZ



3. Katie Shugert
Cleveland, OH



4. Lydia Smith
Fishers, IN



5. Keith Coscia
Cincinnati, OH

April Production							
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Denise Hewison	\$45,722	\$59,381	97		Zachary Hart	Surace-Smith
2.	Miguel Cotrina	32,514	31,498	97		Sara Welch	Steve Friedlander
3.	Katie Shugert	31,784	35,550		77.7	Matthew Parks	Surace-Smith
4.	Lydia Smith	31,145	32,350	96		Sean O'Reilly	Cnghm-Wthrspn
5.	Keith Coscia	26,627	34,499	90		Darron Hacker	Surace-Smith
6.	Edward Atkinson	26,579	30,900		80.8	Elias Hazen	Surace-Smith
7.	Eric Thompson	26,370	30,138		72.9	Matthew Parks	Surace-Smith
8.	Craig Shaw	25,574	25,574	90		Ryan Kendl	Altig-Orlovic
9.	Ruben Santillana	25,227	37,823		85.9	Sara Welch	Steve Friedlander
10.	Adam Huck	25,018	26,076		95.3	Zachary Hart	Surace-Smith

ALL TIME RECORD: \$286,210 1st Six Mo Agt
ALL TIME RECORD: \$286,210 Net ALP

YTD Production							
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Katie Shugert	\$124,529	\$134,503		77.7	Matthew Parks	Surace-Smith
2.	Harold Durana	103,485	110,718	84		Sarai Castanon	Jatoft-Foti
3.	Nicholas Moore	93,167	165,498		76.8	Michael Romeo	Oldham-Bianchi
4.	Edward Atkinson	91,789	96,246		80.8	Elias Hazen	Surace-Smith
5.	Melissa Wartman	88,776	126,764		71.9	Matthew Parks	Surace-Smith
6.	Keturah Malaykhan	85,650	98,351	89		Jason Bratin	Theodore Pappas
7.	Miguel Cotrina	83,173	85,222	97		Sara Welch	Steve Friedlander
8.	Brian Hutchings	76,678	133,158		78.9	Stephen Jubrey	Oldham-Bianchi
9.	Pamela Altman	74,840	96,798		76.8	Elias Hazen	Surace-Smith
10.	Adam Huck	74,558	79,106		95.3	Zachary Hart	Surace-Smith

ALL TIME RECORD: \$653,097 1st Six Mo Agt
ALL TIME RECORD: \$959,675 Net ALP

General Agents



1. David Guzman
Columbus, OH



2. Matthew Conrad
Cleveland, OH



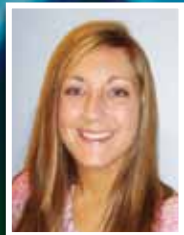
3. Bryon Welch
Auckland, NZ



4. Nicole Johnson
Cleveland, OH



5. Louis Giogaia
Flushing, NY



6. Jessica Tasky
Pittsburgh, PA



7. Joshua Fosnight
Pittsburgh, PA



8. Noel Rose
Plantation, FL



9. Travis Picklesimer
Cincinnati, OH



10. Vatapuia Vavau
Auckland, NZ

April Production							
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	David Guzman	\$98,535	\$107,510	95		Zachary Hart	Surace-Smith
2.	Matthew Conrad	82,347	99,834		79.2	Matthew Parks	Surace-Smith
3.	Bryon Welch	76,028	92,158		84.7	Sara Welch	Steve Friedlander
4.	Nicole Johnson	62,562	96,457		71.1	Matthew Parks	Surace-Smith
5.	Louis Giogaia	54,255	64,248	93		Syed Quadri	Theodore Pappas
6.	Jessica Tasky	52,421	53,655	91		Justin Adams	Simon Arias
7.	Joshua Fosnight	48,954	52,010		70.4	Brian Welsh	Simon Arias
8.	Noel Rose	48,257	56,442	92		Kyle Johnson	Williams-Zophin
9.	Travis Picklesimer	45,843	53,939		72.1	Darron Hacker	Surace-Smith
10.	Vatapuia Vavau	45,461	56,687		90.8	Lucky Faaitiiti	Steve Friedlander
11.	Ronald Kutruuff	43,023	45,526	90		Casey Kunash	Simon Arias
12.	Alexander Dorey	42,573	50,150		74.8	Robert Kanaan	Imran Satti
13.	Christopher Newman	42,314	54,654		73.3	Mathew Hart	Surace-Smith
14.	Aaron Haynes	42,214	51,105	89		Justin Adams	Simon Arias
15.	Harvey Finkel	42,045	45,119	92		Samy Jacques	Williams-Zophin
16.	Michael Logue	40,934	73,900	87		James Keefer	Simon Arias
17.	Marian Sertler	39,708	41,190	96		Mark Wyner	Sabrina Lloyd
18.	Lynda Gleeson	39,562	40,946	91		Leslie Ellis	Bob Olson
19.	Daniel Walton	38,726	46,213		83.8	Zachary Hart	Surace-Smith
20.	Tyler Stewart	38,512	50,755	89		Aaron Parks	Simon Arias

ALL TIME RECORD: \$441,104 1st Six Mo Agt
ALL TIME RECORD: \$624,474 Net ALP

YTD Production							
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Bryon Welch	\$260,448	\$302,182		84.7	Sara Welch	Steve Friedlander
*2.	Nicole Johnson	248,492	375,180		71.1	Matthew Parks	Surace-Smith
*3.	Matthew Conrad	230,237	360,914		79.2	Matthew Parks	Surace-Smith
*4.	Louis Giogaia	180,500	194,772	93		Syed Quadri	Theodore Pappas
*5.	Christopher Newman	176,489	196,723		73.3	Mathew Hart	Surace-Smith
6.	Travis Picklesimer	174,498	226,316		72.1	Darron Hacker	Surace-Smith
7.	Zachary Santino	162,804	217,423		86.5	Stephen Jubrey	Oldham-Bianchi
8.	Debbie Moke	155,087	183,381	91		Simon Rolland	Steve Friedlander
9.	Matthew Ficarra	147,527	244,549		76.5	Michael Romeo	Oldham-Bianchi
10.	Kevin Holtz	143,729	230,167		76.3	Nicholas Zangardi	Surace-Smith
11.	Andrew McQuade	141,844	162,195		72.2	Matthew Turnquist	Richard Correa
12.	Jessica Tasky	137,149	145,078	91		Justin Adams	Simon Arias
13.	Amanda Beyersdorff	136,829	181,467		72.9	Mathew Hart	Surace-Smith
14.	Alexander Dorey	132,519	180,631		74.8	Robert Kanaan	Imran Satti
15.	Elaine Kulawiak	128,492	211,808	86		Andrea Nichols	Oldham-Bianchi
16.	David Guzman	127,080	139,414	95		Zachary Hart	Surace-Smith
17.	Anthony Theriault	124,677	172,060		70.0	Zachary Hart	Surace-Smith
18.	Jamaal Lynnwood	121,927	133,540		93.7	Evan Holzhauer	Giglione-Ackerman
19.	Ronald Kutruuff	121,034	132,258	90		Casey Kunash	Simon Arias
20.	Vatapuia Vavau	119,624	158,768		90.8	Lucky Faaitiiti	Steve Friedlander

ALL TIME RECORD: \$1,468,394 1st Six Mo Agt
ALL TIME RECORD: \$2,262,883 Net ALP

Master General Agents



1. Justin Adams
Pittsburgh, PA



2. Zachary Hart
Columbus, OH



3. Matthew Parks
Cleveland, OH



4. Stephen Hill
Auckland, NZ



5. Darron Hacker
Cincinnati, OH



6. Mathew Hart
Cleveland, OH



7. Jason Bratin
Flushing, NY



8. Stephen Jubrey
Rochester, NY



9. Mark Wyner
Schaumburg IL



10. Sara Welch
Auckland, NZ

April Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Justin Adams	\$176,811	\$198,960		71.4	Simon Arias
2.	Zachary Hart	170,876	228,917		81.9	Surace-Smith
3.	Matthew Parks	156,435	218,270		76.9	Surace-Smith
4.	Stephen Hill	93,204	169,785		75.3	Steve Friedlander
5.	Darron Hacker	90,094	111,649		70.3	Surace-Smith
6.	Mathew Hart	88,370	135,148		74.4	Surace-Smith
7.	Jason Bratin	87,165	122,277		71.4	Theodore Pappas
8.	Stephen Jubrey	79,281	143,651		79.7	Oldham-Bianchi
9.	Mark Wyner	77,287	76,433		69.3	Sabrina Lloyd
10.	Sara Welch	76,864	92,654		85.5	Steve Friedlander
11.	Matthew Diulus	75,576	98,320		70.4	Simon Arias
12.	Ofa Tupouniua	67,953	103,061		75.9	Steve Friedlander
13.	Robert Shafer	64,856	72,229	86		Scott Rehberg
14.	Robert Kanaan	63,996	82,679		73.2	Imran Satti
15.	Kyle Johnson	62,532	71,965		73.2	Williams-Zophin
16.	Robert Dunn	59,019	76,792	92		Surace-Smith
17.	Casey Kunash	58,052	71,734		74.2	Simon Arias
18.	Aaron Parks	57,467	83,351		74.6	Simon Arias
19.	Nicholas Zangardi	55,993	89,007		73.3	Surace-Smith
20.	Matthew Turnquist	54,947	89,283		71.3	Richard Correa

ALL TIME RECORD: \$438,277 1st Six Mo Agt

ALL TIME RECORD: \$723,872 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Zachary Hart	\$608,867	\$817,214		81.9	Surace-Smith
*2.	Matthew Parks	520,376	839,117		76.9	Surace-Smith
*3.	Justin Adams	491,538	619,734		71.4	Simon Arias
*4.	Mathew Hart	483,973	637,415		74.4	Surace-Smith
*5.	Jason Bratin	385,481	566,956		71.4	Theodore Pappas
6.	Darron Hacker	325,062	455,619		70.3	Surace-Smith
7.	Matthew Turnquist	296,511	361,767		71.3	Richard Correa
8.	Elias Hazen	278,090	355,855		73.8	Surace-Smith
9.	Stephen Jubrey	274,475	571,829		79.7	Oldham-Bianchi
10.	Matthew Diulus	263,798	404,083		70.4	Simon Arias
11.	Stephen Hill	263,751	547,433		75.3	Steve Friedlander
12.	Sara Welch	261,284	304,816		85.5	Steve Friedlander
13.	Steven Cox	223,511	289,264		82.1	Steve Friedlander
14.	Ala Awad	219,887	220,615		75.8	Alex Roland
15.	Andrea Nichols	217,793	375,685		76.9	Oldham-Bianchi
16.	Mark Wyner	213,632	227,098		69.3	Sabrina Lloyd
17.	Michael Romeo	211,131	423,416		75.1	Oldham-Bianchi
18.	Ryan Hall	205,215	307,537		71.7	Laura Fisher
19.	Robert Kanaan	204,810	281,260		73.2	Imran Satti
20.	Marisa Willgruber	203,227	277,539		72.2	Fred Hadayia

ALL TIME RECORD: STEPHEN HILL \$2,476,896 1st Six Mo Agt

ALL TIME RECORD: \$4,468,285 Net ALP

Regional General Agents



1. Michael Vasu
Cleveland, OH



2. Patrick Bendure
Columbus, OH



3. Thomas Vena
Pittsburgh, PA



4. Justin Adams
Pittsburgh, PA



5. Bo Gentile
Plantation, FL

April Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Michael Vasu	\$405,350	\$615,240		74.3	Surace-Smith
2.	Patrick Bendure	379,802	519,455		75.2	Surace-Smith
3.	Thomas Vena	371,684	514,904		71.9	Simon Arias
4.	Justin Adams	348,533	430,293		72.3	Simon Arias
5.	Bo Gentile	306,377	510,868		69.3	Williams-Zophin
6.	Stephen Hill	244,606	362,542		79.1	Steve Friedlander
7.	Brett Gryska	168,695	308,249		75.8	Oldham-Bianchi
8.	Casey Kunash	151,455	235,188		72.5	Simon Arias
9.	Robert Janev	150,936	155,749	87		Sabrina Lloyd
10.	Simon Rolland	138,172	186,824		72.2	Steve Friedlander

ALL TIME RECORD: \$980,159 1st Six Mo Agt

ALL TIME RECORD: \$1,435,508 Net ALP

YTD Production

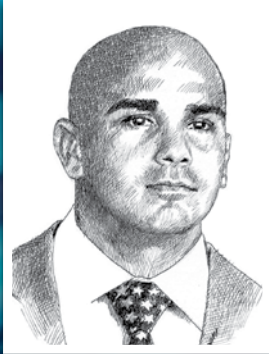
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Michael Vasu	\$1,572,594	\$2,400,741		74.3	Surace-Smith
*2.	Patrick Bendure	1,376,062	1,962,582		75.2	Surace-Smith
3.	Thomas Vena	1,247,255	1,886,241		71.9	Simon Arias
4.	Justin Adams	987,453	1,388,348		72.3	Simon Arias
5.	Bo Gentile	983,165	1,671,089		69.3	Williams-Zophin
6.	Stephen Hill	792,351	1,180,668		79.1	Steve Friedlander
7.	Brett Gryska	688,767	1,324,495		75.8	Oldham-Bianchi
8.	Simon Rolland	558,006	739,351		72.2	Steve Friedlander
9.	Samuel Cohen	546,891	923,848		70.4	Fred Hadayia
10.	Robert Janev	494,505	557,239	87		Sabrina Lloyd

ALL TIME RECORD: TAINA LAMEKO \$5,230,627 1st Six Mo Agt

ALL TIME RECORD: \$8,242,209 Net ALP

State General Agents

Spotlight recognizes State General Agents in Categories I-VIII with minimum 10% growth and 80% of First Six Month Net ALP Objective; SGAs with less than 12 months tenure in CAT I-VIII will be ranked with 100% of objective or above and are not eligible for YTD awards; and the top Net ALP Producer in both the Start-Up and Rookie Categories. YTD Winners for Categories I-VIII will be recognized at Convention by adding both their YTD Growth % and their YTD F6 Net ALP Obj and the YTD Spotlight number may not necessarily reflect that computation. SGAs <13 months will only be recognized by 80% or better of F6 month agent production.



Simon Arias
CATEGORY I



Richard Correa
CATEGORY II



Matt Henderson
CATEGORY III



Laura Fisher
CATEGORY IV



Chris La Fond
CATEGORY V



Brandon Cooley
CATEGORY VI



Tiffany Roland
CATEGORY VII



Jeremy Welch
CATEGORY VIII



Top Rookie

Alex Roland
Net ALP \$126,177



Top Start-Up

Jason Adamo
Net ALP \$51,258

Rookie and Start Up SGAs must be in this category for a minimum of 6 months to compete for YTD awards.

April

Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of 1st Six Mo Obj	% Net ALP Growth	Performance Factor (% Net ALP Growth + % 1st 6mo Obj)
I	Simon Arias	72.4		\$817,235	\$347,000	236	138	373
	Williams-Zophin	72.0		306,377	225,000	136	77	213
	Surace-Smith	76.2		785,262	510,000	154	52	206
	Oldham-Bianchi	75.5		275,109	282,000	98	22	120
II	Richard Correa	89		\$180,172	\$158,000	114	38	152
	Bob Olson	75.4		194,397	182,000	107	18	125
	Giglione-Ackerman	73.7		158,777	185,000	86	19	105
III	Matt Henderson	70.3		\$137,347	\$139,000	99	99	198
	Steve Greer	72.3		190,740	139,000	137	42	179
	Imran Satti	70.1		167,928	147,000	114	14	129
IV	Laura Fisher	73.2		\$90,168	\$113,000	80	27	107
V	Chris La Fond	75.4		\$86,872	\$104,000	84	185	268
	Joseph Diecedue	69.6		115,639	104,000	111	61	172
	Sabrina Lloyd	69.2		147,517	104,000	142	16	158
VI	Brandon Cooley	90		\$156,278	\$143,000	109	62	172
	Mark Hancock	77.1		105,227	100,000	105	44	149
VII	Tiffany Roland	73.5		\$66,961	\$80,000	84	90	174
	Philip Prata	71.2		73,723	80,000	92	22	114
VIII	Jeremy Welch	70.7		\$57,205	\$70,000	82	59	141

YTD

Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of 1st Six Mo Obj	% Net ALP Growth	Performance Factor (% Net ALP Growth + % 1st 6mo Obj)
I	Simon Arias	72.4		\$2,471,562	\$1,388,000	178	115	293
	Surace-Smith	76.2		2,946,944	2,040,000	144	61	206
	Williams-Zophin	72.0		983,445	900,000	109	71	180
	Oldham-Bianchi	75.5		1,240,728	1,128,000	110	42	152
II	Theodore Pappas	71.5		\$900,669	\$868,000	104	32	136
	Richard Correa	89		705,169	632,000	112	11	123
	Fred Hadayia	70.9		649,193	632,000	103	12	115
III	Matt Henderson	70.3		\$582,884	\$556,000	105	87	191
	Steve Greer	72.3		754,183	556,000	136	43	179
	Chris Hernandez	88		402,460	469,000	86	10	96
V	Sabrina Lloyd	69.2		\$496,855	\$416,000	119	77	196
	Joseph Diecedue	69.6		438,400	416,000	105	51	157
VI	Brandon Cooley	90		\$482,667	\$464,000	104	70	174
VII	Philip Prata	71.2		\$283,004	\$320,000	88	38	127
VIII	Jeremy Welch	70.7		\$275,621	\$280,000	98	59	158

April

Category	Name	Net to Gross	Retention	Net ALP
Rookie	Alex Roland	77.4		\$126,177
	Cunningham-Weatherspoon	72.1		121,436
Start-Up	Jason Adamo	85		\$51,258
	Samantha Chui	89		30,810
	Javier Sandoval	82		14,551

YTD

Category	Name	Net to Gross	Retention	Net ALP
Rookie	Cunningham-Weatherspoon	72.1		\$489,370
	Alex Roland	77.4		489,202
Start-Up	Jason Adamo	85		\$56,573
	Javier Sandoval	82		35,949
	Samantha Chui	89		32,064

Public Relations



1. Susan Gilbert
CATEGORY I
Chicago, IL



2. Mark Gagliardi
CATEGORY I
Oakley, CA



1. Brett Hulme
CATEGORY II
Atlanta, GA



2. David Scalisi
CATEGORY II
Rochester, NY



1. Julia DiBartolomeo
CATEGORY III
Phoenix, AZ



2. Tamara Williams
CATEGORY III
Indianapolis, IN



1. Paul Winslow
CATEGORY IV
St. Louis, MO



2. Ken Altizer
CATEGORY IV
Nebo, WV



1. Jennifer Allen
Billings, MT



1. Shey Stout
Richland Hills, TX



1. Malka Arony
Phoenix, AZ

Public Relations categories are as follows:

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

ROOKIE: Reps with 2011 Hire Date

ICEBREAKER: Reps with 2012 Hire Date

PR MANAGER: Points earned based on overall growth for respective territories and percentage of Manager's team earning a monthly PR Bonus. If there is a tie for points earned, Top Manager determined by who has highest growth percentage.

April Production

Category	Rank	Name	Production in Cards	Manager
I	1.	Susan Gilbert	4,108	Chicago/Dawn Trudden
	2.	Mark Gagliardi	2,696	Northern CA/Chuck Hill
	3.	Malka Arony	2,289	AZ/Tim Farr
	4.	Al Wall	2,037	Toronto/Debbie Enstedt
	5.	Chuck Hill	2,020	Northern CA/Debbie Enstedt
II	1.	Brett Hulme	2,104	GA/John Keliher
	2.	David Scalisi	2,076	NY State/J T Tasker
	3.	Holland Harriss	2,003	FL-Southern/Steve Sanchez
	4.	Robin Andrade	1,795	MA/RI/Susan Kelleher
	5.	Shey Stout	1,332	Dallas/Jason Beckman
III	1.	Julia DiBartolomeo	2,235	AZ/Malka Arony
	2.	Tamara Williams	1,351	IN/Michelle Baxter
	3.	Becky Cutler	1,260	CO/Rachelle Valdez
	4.	Lisa McGee	1,259	CO/Becky Cutler
	5.	Anthony Simkovich	823	Philadelphia/Brian Ryan
IV	1.	Paul Winslow	4,156	St. Louis/Cynthia Cleary
	2.	Ken Altizer	3,081	WV/Denise Gilbert
	3.	Darrell Dorey	2,161	Maritimes/Debbie Enstedt
	4.	Laura Mackin	2,095	MB/Jacqueline deVooght
	5.	Shane Knowles	2,093	ME/NH/Susan Kelleher
Rookie	1.	Jennifer Allen	853	MT/Sheila Morris
IceBreaker	1.	Shey Stout	1,332	Dallas/Jason Beckman

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

YTD Production

Category	Rank	Name	Production in Cards	Manager
I	*1.	Gabriela Berloni	11,952	ON/Debbie Enstedt
	*2.	Susan Gilbert	8,419	Chicago/Dawn Trudden
	3.	Brenda Di Somma	8,211	NJ/Christian Chavez
	4.	Viki Farr	8,131	MI/Tim Farr
	5.	Mark Gagliardi	7,475	Northern CA/Chuck Hill
II	*1.	Robin Andrade	8,702	MA/RI/Susan Kelleher
	*2.	David Scalisi	5,621	NY State/J T Tasker
	3.	J T Tasker	5,297	NY State/Billy Sauers
	4.	Brett Hulme	4,011	GA/John Keliher
	5.	Holland Harriss	3,217	FL-Southern/Steve Sanchez
III	*1.	Tamara Williams	5,831	IN/Michelle Baxter
	*2.	Katherine Kidder	5,624	PA/Denise Gilbert
	3.	Julia DiBartolomeo	5,230	AZ/Malka Arony
	4.	Robin Denham	4,567	KS/MO/Cynthia Cleary
	5.	C J Briggie	3,606	AZ/Malka Arony
IV	*1.	Ken Altizer	7,216	WV/Denise Gilbert
	*2.	Paul Winslow	6,931	St Louis/Cynthia Cleary
	3.	Shane Knowles	5,918	ME/NH/Susan Kelleher
	4.	Darrell Dorey	4,768	Maritimes/Debbie Enstedt
	5.	Jacqueline Lowe	4,519	AB/Jacqueline deVooght

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER: 61,879 Cards

PR Managers

April Results

Rank	Name	Points Earned	Director
1.	Malka Arony	10	Tim Farr
2.	Dawn Trudden	10	Denise Gilbert
3.	Jaqueline deVooght	10	Debbie Enstedt
4.	Steve Sanchez	10	Billy Sauers
5.	Becky Cutler	10	Rachelle Valdez

YTD Results

Rank	Name	Points Earned	Director
*1.	Cindy Cleary	34	Patti Morgan
*2.	Dawn Trudden	33	Denise Gilbert
*3.	Susan Kelleher	32	Laurie Onasch
4.	JT Tasker	32	Billy Sauers
5.	Becky Cutler	30	Rachelle Valdez

Congratulations to our April Bonus Earners!

Sue Akers	Laurie Gruber	Steven Orcherton
Marlene Alen	Holland Harriss	Kathleen Loughran-Pappas
Ken Altizer	Jerry Hartnett	Maureen Roberts
Robin Andrade	Jenny Hearn	Cas Robinson
William Bell	Krissa Hensley	Gary Rothman
Gabriela Berloni	Chuck Hill	Irene Rurycz
CJ Briggie	Tyler Hoffman	David Scalisi
Lou Nell Busby	Brett Hulme	Nicole Schneider
Fran Christie	Sandra Knapp	Patrena Smith
Cheryl Cook	Shane Knowles	John Smyth
Sarah Dufrechou	Marilyn Kohlhasse	Mario Soljan
Robin Denham	Donna LaMontagna	Rona Pileggi-Spano
Julia DiBartolomeo	Timothy Leary	Donald Spohn
Brenda Di Somma	Jacqueline Lowe	Jennifer Sprout
Darrell Dorey	Larry Lozano	Randy Stockley
Melissa Dorey	Laura Mackin	Leo VanDenBussche
Vivian Dwyer	Steve Matous	William Verbeten
George Farenthold	Lisa McGee	Al Wall
Viki Farr	Erin McKee	Tamara Williams
Mark Gagliardi	George Murry	Paul Winslow
Susan Gilbert	Pater Nielsen	

BONUS EXTENDED

THROUGH SECOND QUARTER, 2012

Personal Recruiting Results Exceed Expectations! — But We're Not Done Yet —

Personal Recruiting Results Continue to Exceed Expectations! The Personal Recruiting Production Bonus pays you cash for bringing a friend* to Opportunity Unlimited in the Second Quarter (April-May-June) and helping them succeed. Once the recruit codes, the goal is to help them achieve all three bonus levels by the August 31 deadline.



Perspective



Scott Smith
President
& Chief Marketing Officer

**"ONE CAN GET
ANYTHING IF HE IS
WILLING TO HELP
ENOUGH OTHERS GET
WHAT THEY WANT."**

ZIG ZIGLAR

PERSONAL RECRUIT

— PRODUCTION BONUS —

APRIL RESULTS

April Bonus Payout

\$358,500

NAME	TOTAL	NAME	TOTAL	NAME	TOTAL	NAME	TOTAL
Aaron Dunlap	\$5,250	Jodi Bohdal	\$1,750	Salafai Elisara	\$1,500	David Miller	\$1,500
Sione Aholoka	5,000	Josephine Brown	1,750	Heather English	1,500	Helen Miller	1,500
Va Moua	4,500	Quiona Bryant	1,750	Debbie Ezernack	1,500	Emil Mohareb	1,500
Unique Hunnicutt	4,000	Juan De la Cruz	1,750	Larry Finch	1,500	Erin Moore	1,500
Debbie Moke	3,750	Josh Fosnight	1,750	Kori Firmin	1,500	George Noujaim	1,500
Mark Wyner	3,500	Alexandra Graham	1,750	Sean Flagler	1,500	Jeffrey Pearce	1,500
Mary Maida Fujii	3,250	Christine Judge	1,750	Derek Franc	1,500	Felicia Price	1,500
Brian Welsh	3,250	James Keefer	1,750	Jenna Gass	1,500	Maria Ramirez	1,500
Nitesh Bhogaraju	3,000	Aaron Parks	1,750	Lynda Gleeson	1,500	Yolanda Richardson	1,500
Miguel Cotrina	3,000	Kershawn Payne	1,750	Godfrey Goodrich	1,500	David Rockway	1,500
Kenneth Greer	3,000	Josh Wheeler	1,750	Terrence Graves	1,500	Atta Saleh	1,500
Kasali Kotun	3,000	James Aalders	1,500	Jason Green	1,500	Marian Sertler	1,500
Kyle Lewicki	3,000	Adeyemi Akinade	1,500	Mark Harper	1,500	Amr Shater	1,500
Jamie Perse	3,000	James Allen	1,500	I-Perfection Harris	1,500	Jason Siliva	1,500
Rachyle Stansell	3,000	Souleymane Bah	1,500	Kelly Hassert	1,500	Amy Smith	1,500
Cherie Adams	2,750	Amelyn Baniqued	1,500	Hal Herman	1,500	Dwelyn Smith	1,500
Daniel Fifita	2,750	Felix Berger	1,500	Denise Hewison	1,500	Thomas Soloweyko	1,500
Daniel G Johnson	2,500	Aaron Booth	1,500	Lisa Heyman	1,500	Tyler Stewart	1,500
Clera Matafai	2,500	Jason Bratin	1,500	Lindsay Hoopes	1,500	Dustin Surace	1,500
Kathleen Barnes	2,250	Michael Buenafe	1,500	Newman Hoverd	1,500	Talalelei Tanielu	1,500
Heather Beals	2,250	Amber Burchett	1,500	Henry Ingraham	1,500	Jessica Tasky	1,500
Mike Hudnall	2,250	Michael Burningham	1,500	Andy Jaikaran	1,500	Cathy Thompson	1,500
Theodore Lamm	2,250	Sean Cahill	1,500	Rodney Johnson	1,500	Michael Vasu	1,500
Brandon MacDonald	2,250	Corey Champagne	1,500	Jean Joseph	1,500	Thomas Vena	1,500
Arnold Pacleb	2,250	Ruth Charlesworth	1,500	Timothy Kieran	1,500	Virgil Watson	1,500
Ronnie Patea	2,250	Stephen Creaghan	1,500	Thomas Lapinski	1,500	Bryon Welch	1,500
David Shirley	2,250	Brian Culp	1,500	Jason Lassic	1,500	Wesley Wilkinson	1,500
Lawerence Smith	2,250	Edward Davidson	1,500	Zachary Ledyard	1,500	Rodney Wilson	1,500
Thomas Tiller	2,250	Joshua Davidson	1,500	Natalie Linker	1,500	Israel Wizenfeld	1,500
Aaron Haynes	2,000	Ashley Delevieuse	1,500	Beau Locker	1,500	Anthony Wright	1,500
Ofa Tupouniua	2,000	Jennifer Duke	1,500	Caleb Longley	1,500	Jake Yagjian	1,500
Andrew Aaron	1,750	Harold Durana	1,500	Adriana Lopez	1,500		
Andre Bent	1,750	Loretta Ekeroma	1,500	Tiffany Maybray	1,500		

*Personal Recruit Definition: A Personal Recruit does not have a resume in the RMS database, nor came from other "Job Posting" scenarios, including Craig's List, Job Fairs, internet postings and similar situations. The Personal Recruit should be someone the recruiter knew previously, or may be someone recruited through "beyond the norm" efforts from stores, restaurants, walking the mall and unique events. See insert for the remaining qualifiers.

Making It Personal

I don't know how it can't be personal. The path to success, that is.

Everyone develops their own business philosophy, although the development of one's philosophy on any matter does reflect the influences of others along the way. I know my own philosophy is based on "making it personal" every step of the way.

First, to provide leadership to anyone, there is a saying that nobody cares how much you know, until they know how much you care. That's quite personal, I'd say. I believe leadership, while rewarding, isn't easy. You need to look into the eyes of those looking into yours, because the follower looks to the leader for true opportunity. Leadership only becomes truly personal when the leader understands and can feel the pressure of delivering a true and realistic shot at *Opportunity Unlimited*. Pressure comes when the leader feels the reliance of their acts resulting in a better lifestyle for the follower. What is more personal than that?

"It is you who will determine your destiny, and that's about as personal as it gets."

How about our very own personal recruiting bonus ... it's got the word personal right in its name! We did that so there would be no question in anyone's mind about our intentions when implementing this program. I see personal recruiting as the main source for how we must recruit in the future. A good portion of personal recruits can be people you have known for a period of time. And bringing in this type person whether a friend, family member or neighbor, creates a different relationship than an

RMS resume. Both your and their interests are greater in the recruit's success. Training and performance monitoring becomes a little more in depth, ensuring the greater likelihood of success. Why? Because you care more.

Goals are another personal item. Your goals are personal to you. While others may set objectives, you set your own goals. You track your performance against these goals, and your success or failure in meeting these goals generally can only be felt by you. It is you who will determine your destiny, and that's about as personal as it gets.

Finally, there is nothing more personal than your integrity. We reminisced about many of Mr. Rapoport's philosophies this past month, one of which included protecting your name. The measurement of integrity doesn't come when the world is watching you, it comes from the decisions you make when no one else sees.

At one time or another, we've all had someone tell us not to take something personally. What they really mean is that we shouldn't let other people get under our skin and hurt our feelings. Making things personal isn't about that. It's about allowing your passion, your experience, your uniqueness and your caring to shine through in every thing you do.

Because it's ALL personal.



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ROAM THE CABIN



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HYATT
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See yourself "checking in" at the luxurious lobby of the Manchester Grand Hyatt!

Leadership Bonus

Total: 1,533,602

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Zachary Hart	\$38,665	Steven King	\$6,892	Rachel Bryson	\$3,655	Kevin Appasamy	\$1,933	Keith Coscia	\$1,214
Justin Adams	38,038	Michael Clemente	6,891	Emmanuel Villasenor	3,643	Sean O'Reilly	1,922	Tiffany Madsen	1,210
Matthew Parks	37,420	Timothy Kieran	6,859	Scott Kim	3,637	Mark Neilson	1,904	David Guzman	1,209
Stephen Jubrey	27,206	Ryan Hall	6,851	Arnold Paclab	3,531	Ricardo Grandt	1,888	Kevin Ristau	1,209
Mathew Hart	23,798	Angel Sanchez	6,756	Richard Lyddon	3,430	Joshua Fosnight	1,871	Alan Silverman	1,195
Stephen Hill	23,236	Jake Yagjian	6,710	Mark Kukielski	3,377	Jonathan Tomko	1,843	Samantha Romano	1,173
Matthew Diulus	20,454	Jared Cleckner	6,695	Beau Locker	3,253	Unique Hunnicutt	1,842	Valerie Cormier	1,172
Andrea Nichols	19,872	Richard Henry	6,168	Marko Jankovic	3,241	Katie Shugert	1,836	Jimmy Tchen	1,155
Nicholas Zangardi	17,779	Mitch Duplantis	6,034	Kellen Cuttance	3,147	Tyler Stewart	1,815	Chris Lussier	1,149
Marisa Willgruber	17,757	Ryan Tucker	5,960	Brian Schreiter	3,078	Sommer Daves	1,794	Jonathan Laaker	1,140
Mark Wyner	17,431	William Parmeter	5,938	Daniel Bauer	3,025	Noel Ables	1,771	James Lochard	1,123
Kristy Nguyen	16,434	David Wang	5,931	Chad Hatfield	2,937	Brian Jerome	1,764	Hunter Houvener	1,119
Brian Welsh	16,408	Steven Cox	5,894	Andrew Aaron	2,859	Patrice Amador	1,763	Felicia Price	1,114
Darron Hacker	16,073	Levar Morgan	5,812	Joshua Goodman	2,844	Louis Glogaia	1,753	Francisco Zarathustra	1,112
Robert Kanaan	15,905	Michael Mandella	5,764	Ryan Bisanz	2,822	Debra Hunter	1,748	Stephen Creaghan	1,096
Henry Ingraham	14,923	Lucky Faaitiiti	5,638	George Rosicky	2,809	Ransy Vazquez	1,696	Erna Gasanin	1,094
Aaron Parks	14,750	Scott Hanna	5,595	Natalie Wagner	2,801	Brandon Teter	1,686	Christine Judge	1,091
Thomas Vena	14,663	Lamine Diakhate	5,567	Eric Powell	2,798	Ronald Newlin	1,658	Matthew Conrad	1,089
Jason Bratin	14,528	Richard Johnson	5,457	Rebecca Klebsch	2,778	Alexander Dorey	1,650	Nicholas Moore	1,074
Matthew Turnquist	14,003	Matt Pflueger	5,448	Marian Sertler	2,746	Kody Kramme	1,610	Bradley Gray	1,062
Daniel Hartwig	13,914	Magda Figueiredo	5,444	Natalie Linker	2,727	David Farroway	1,606	Joseph Oddo	1,044
Simon Rolland	13,806	Darren Miller	5,254	Dennis George	2,719	Ryan O'Malley	1,589	Andrew McQuade	1,038
Samuel Cohen	13,450	Phillip Jenkins	5,248	Pamela Furuya	2,719	Patrick Rieger	1,524	Evan Wicklund	1,031
Sara Welch	13,252	Erik Graham	5,242	Randall Cook	2,675	Josh Bloomquist	1,514	Jennifer Mitchell	1,029
Casey Kunash	12,362	Ryan Stenglein	5,187	Andrew Bishop	2,634	Ofa Siasau	1,455	Giancarlo Altube	1,024
Kyle Johnson	12,237	Taneshia Solomon	5,185	Corey Neff	2,583	John Stankoski	1,454	Kristian Brennan	1,019
Hal Herman	11,970	Cara DeFiore	5,168	Kody Karhliker	2,536	Konnor Wyly	1,452	Nicole Johnson	1,015
Randy Teyssier	11,731	Mark Corkrean	5,049	Nigel Crowe	2,535	Daniel Umbertone	1,440	Mark Arrigo	1,015
Robert Dunn	11,644	Jessica Santamarina	4,858	Mark Danner	2,520	Aaron Garcia	1,430	Harold Durana	1,000
Syed Quadri	11,384	Leslie Ellis	4,732	Eric LaBossiere	2,509	Elizabeth Lo	1,427	Andre Bent	997
James Keefer	10,512	Ofa Tupouniua	4,580	Noel Rose	2,470	Michael Burningham	1,391	Aaron Ralston	988
Robert Shafer	10,476	Mack Doby	4,518	David Fung	2,456	Kenneth Greer	1,382	Philip Roffi	982
Michael Romeo	10,451	Byron Paz	4,513	Darcy Schrieber	2,452	Natalie Soboleva	1,376	Eric Thompson	981
Ryan Vopat	10,179	AshLynn Orng	4,507	Matthew Cosic	2,412	Peer Shmelzer	1,375	Christopher Osborn	979
Elias Hazen	10,176	Nasr Quadri	4,457	Brandon Schwed	2,396	Philip Russo	1,374	Sharon Brenner	977
Zach Otto	10,032	Michael Laramie	4,435	Brian Culp	2,354	Mercedes Lloyd	1,370	Aaron McLean	969
Bobby Gujral	9,588	Ryan Kendl	4,411	London Burnett	2,352	Ronald Kutruff	1,365	Lynda Gleeson	966
Craig Strompf	9,493	Krista Thieme	4,396	Elaine Kulawiak	2,296	Astrid Cartagena	1,346	Zachary Frentsos	962
Haoyu Xu	9,409	Carlo Bonifazi	4,367	Karolina Debek	2,295	Jesse Remby	1,345	Charles Drinkard	961
Kyle Klipp	9,235	Chad Panzer	4,359	Baylee Burrowes	2,271	Jesse Spencer	1,318	Eric Ebbitt	959
Scott Davis	8,893	Nicholas Engrav	4,339	Brandon MacDonald	2,269	Amr Shater	1,317	Patrick Stenglein	958
John Ophals	8,692	Souleymane Bah	4,303	Juan De la Cruz	2,264	Christopher Favor	1,309	Ryan Hernandez	951
Ala Awad	8,675	Kasali Kotun	4,289	Kevin Holtz	2,255	Amanda Beyersdorff	1,307	Richard Nypower	950
Fritznel Octave	8,580	Joshua Olin	4,272	Caleb Douce	2,232	Sara Vaz	1,296	Troy Plummer	938
Adeyemi Akinade	8,074	Jonathan Emura	4,134	George Noujaim	2,206	Tiare Hubbard	1,293	Daniel Walton	937
Brett Gryska	8,018	Ryan Wilson	4,129	James Allen	2,173	Brookalyn Stillwagon	1,290	Adam Huck	930
Cherie Adams	7,827	Ariana Jones	4,112	John McCreary	2,160	Samy Jacques	1,280	Mavrick Fredericks	928
Jack Keiderling	7,814	Alexandra Graham	4,101	Dustin Dunlap	2,149	Robert Janev	1,267	Jose Harb	921
Atta Saleh	7,733	Bobby Szwaja	4,079	Cody Terrell	2,147	Jenna Gula	1,264	Matthew Girard	898
Sebastian Kazek	7,576	Jonathan Maust	3,961	Denise Hewison	2,137	Bernadette Casciato	1,249	Craig Shaw	895
William Smith	7,506	Justin Germany	3,886	Brian Hutchings	2,120	Andy Jaikaran	1,249	Reynolds Akuamo	895
Doreen Ryan-Foti	7,463	Rita Holmes	3,875	Amanda Zophin	2,093	Scott Ramsey	1,247	Miguel Cotrina	890
Moswen Taylor	7,422	Kathryn Chaisson	3,831	Zachary Santino	2,059	Ruben Santillana	1,245	Bryon Welch	890
John McGrath	7,402	Nicholas Lorence	3,770	Alfred Taren	2,047	John Hancock	1,244	Rory White	889
Raymond Risucci	7,245	I-Perfection Harris	3,696	Melissa Wartman	2,044	Brent Wilhelmi	1,222	Heather Leitch	887
Evan Holzhauser	6,956	Rodney Ward	3,674	Jordan Chalom	1,945	Richard Dyer	1,215	Ashley Delevieuse	885

*All qualifiers listed achieved at least \$200 in bonus totals

World's Greatest Bonus

Total: \$1,415,373

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Jesudieu Portilus	\$6,887	Jinzhong Zhao	\$2,126	Thelma Lambert	\$1,681	Amy Buskas	\$1,438	Deborah Matott	\$1,301
Paul DeRenzo	5,908	Monica Kayano	2,121	Jason Engelman	1,672	Yadollah Pourjalali	1,436	Sara Gilley	1,300
Samvel Tigranyan	5,830	Andrew Cavicchi	2,117	Jason Ragland	1,667	Eluercia Guzman	1,433	John Farley	1,300
Lily Tchen	5,135	Chad Richardson	2,115	Brock Lampee	1,652	Larry Long	1,430	Samotta McKeever	1,300
Alan Sedaghat	4,263	Maren Conway	2,105	Mark Neilson	1,652	Jacob Isenbarger	1,425	Kevin Ishikane	1,298
Richard Luzaich	4,123	Tina Phongsavath	2,104	Mohamed Tawfik	1,646	Jean Joseph	1,417	Colleen Stansu	1,297
Amy Shui	4,048	Renee Tomlinson	2,083	Ronnie Knight	1,641	Samantha Shaw	1,415	Mohulamu Taufa	1,288
Tevita Tupouniua	3,994	Joey Sales	2,049	Daniel Tiffe	1,640	Ben Carpenter	1,410	Krysta McFarland	1,284
Katie Massart	3,969	Mark Bleier	2,028	Lora Beronja	1,639	Michael Cloherty	1,407	Reid Benincasa	1,275
Terrence Asuncion	3,736	Kelly Dickson	2,024	Noel Rose	1,623	Eran Walters	1,403	Travis Self	1,271
Daniel Toshner	3,481	Nicole Cox	1,992	Xavier MacLarty	1,621	Hannah Foster-Blaszky	1,394	Michael Johansen	1,269
Paul Freeman Jr	3,424	Lesina Ah Sue	1,988	Robert Cook	1,612	Robert Granzow	1,392	Steven Gora	1,268
Robert Simmen	3,290	Ryan Leong	1,976	Erin Allen	1,611	Peter Kaplanis	1,392	Lisa Kahan	1,264
Roghie Hassan Loo	3,233	Kelly McDonald	1,965	Jaman Testerman	1,602	Bryan Czerwinski	1,391	Alex Rozotto	1,259
Max Quasem	3,220	Cynthia Sittig	1,959	David Fung	1,600	Kyle Kiffner	1,390	Bernardo Estevez	1,259
Maijargal Sukhbaatar	3,217	Jennifer Holliday	1,957	Beth Snow	1,598	Yvette Nelson	1,388	Douglas Zigby	1,259
Michael Stuver	3,192	Steve Marker	1,954	Momodou Jallow	1,597	Eunice Viliua	1,387	Aaron Javier	1,259
Tam Pham	2,974	Angela Pronti	1,950	Richard Carter	1,590	Candi Lau	1,384	Deborah Parnell	1,255
Tone Munro	2,969	Robert Ulreich	1,937	Casey Sperzel	1,588	Kevin Haines	1,384	Matthew Caternolo	1,254
Michael Burningham	2,922	Dawn Montgomery	1,925	Thomas Crutcher	1,582	George Brice	1,383	Gregory McDuffie	1,252
Rebecca Najlis	2,889	Olga Tsyml	1,915	Stephanie Novel	1,577	Charles Diulus	1,380	Frederick Feldtmann	1,251
Roosevelt Jeanty	2,875	Stephanie Ellerton	1,913	Zaid Jian	1,569	Lazarus McRae	1,377	Gian-Paolo Diberardo	1,248
Bruce Tan	2,842	Alex Gonzales	1,902	Ghina Malaney	1,568	Jason Taybron	1,372	Bobby Parker	1,247
Ross Ewen	2,810	Calvin Jacinto	1,882	Ty Daniels	1,562	Paul Mariotti	1,367	James Aalders	1,245
Laura Thornton	2,773	Adelfa Parinas	1,879	Lamar Livingston	1,561	Carmela Pellen	1,365	Enrico Blandin	1,245
Farid Hameditoloui	2,742	Justin Lerch	1,872	Michael Hicks	1,556	Charles Belt	1,362	Dustin Edgell	1,244
Starlet Luczon	2,730	Ruth Charlesworth	1,872	Paul Kelly	1,556	Ruben Santillana	1,360	Jessica Silver	1,238
Bradley Weigand	2,668	Robert Richman	1,857	David Norman	1,550	Jun Ma	1,360	Michael Pugh	1,237
Hilda Fosnight	2,606	Victor Rodos	1,857	Gabrielle Harris	1,539	Kingsley Tazinya	1,358	Danielle Gennaro	1,225
Edgar Zabalza	2,604	Alta Adrien	1,838	Marissa Booth	1,536	Michelle Verbit	1,356	Brendan Gilbert	1,221
Ronald Rivera	2,570	Hunter Houvener	1,836	Bernardo Lopez	1,520	Steven Pirrello	1,356	Robert Zacharias	1,220
Sathnarine Kumar	2,554	Dustin Dunbar	1,818	Tiffani Joseph	1,519	Dustin Brooks	1,355	Zachary Griffith	1,220
Erez Shabtay	2,501	Timothy Cruise	1,816	Mark Diebolt	1,519	Carly Ferraro	1,353	Shane Scheel	1,220
Michael Schumacher	2,485	Bernard Oliphant	1,813	Michael van Delft	1,517	Catherine Gennaro	1,353	Alejandra Ruelas-Corona	1,220
Earnest Loveless	2,475	Roberto Nieves	1,799	Afuiva Vaai	1,513	Kristy Nguyen	1,352	Lynn Jordan	1,218
Eugene Kashkin	2,452	Nicholas Moore	1,798	Walter Peters	1,511	Carol Stewart	1,347	Jessica Rights	1,214
Luciana Mosca	2,421	Hirvelto Pereira	1,790	Linda Jackson	1,507	Maria Diringner	1,335	Ryan Kissing	1,212
Joey Kennedy	2,414	Timothy Nolan	1,786	Michelle Simons	1,502	Samson Adelufosi	1,333	Liliya Hrabar	1,210
Tyler Stewart	2,387	Omar Hashimi	1,775	David Campbell	1,502	Jarvis Bills	1,331	Pamela Hacker	1,209
Mark Lomonaco	2,364	Fritznel Octave	1,771	Jason South	1,496	Benjamin Ainscough	1,330	Jeno Harris	1,204
Ryan Kendl	2,312	Orett Nelson	1,765	Sherry Schick	1,490	Victor Restrepo	1,330	Robert Taraska	1,204
Daniel Posner	2,293	Melinda Korb	1,754	Jorge Guerra	1,486	Gabriel Feldmann	1,329	Mckenzie Linse	1,204
Vaimalaala Taufa	2,285	Scott Remmey	1,749	Jesse Remby	1,485	Maurice Doucette	1,326	Sally Wilson	1,193
Matt Flores	2,252	Kalle Convery	1,748	Ofa Taelangli	1,484	Ronald Knight	1,324	Ernest Rowe	1,191
Lawrence Hauck	2,251	Prabesh Shakya	1,739	Gregory Hayman	1,470	Amelia Ropetikilifi	1,323	Daniel Armstrong	1,189
James Keefer	2,250	Meakie Grice	1,739	Dawn LeBlanc	1,467	Andrzej Sertler	1,323	Annette Currie	1,188
Kaitlyn Good	2,236	Evan Wicklund	1,731	Tracie Prado	1,466	Scott Wheeler	1,322	Yovanna Ortiz	1,186
Cherri Xie	2,228	Stephen Darrington	1,716	Carissa Van Wagenen	1,459	Natain Stam	1,320	Aiman Mousa	1,184
Horace Johnson	2,207	Rita Charles	1,701	Noah Waldman	1,459	Julian Brown	1,319	Shelly Cullen	1,182
Albert Serur	2,197	Andrew Whitely	1,700	Eddie Whitney	1,456	Anthony Hall	1,318	Bruno Hill	1,181
Joshua Hill	2,177	Thomas Dolin	1,698	Gregory Johnson	1,455	Jessica Spayde	1,313	Joshua Keller	1,181
Corey Lavigne	2,167	Christina Nunez	1,698	Elyse Bryan	1,453	Rashaan Elam	1,311	Andy Jaikaran	1,179
Nathan Alfred	2,165	Matthew Girard	1,696	Zachary Bradshaw	1,447	Janessa Burden	1,311	Andy Perse	1,175
Denise Hewison	2,154	Tarlochan Singh	1,694	John Cochrane	1,443	An An	1,305	Betty Hewlett	1,170
Joshua Dishong	2,145	Shawna Rocklein	1,691	Gabriel Manzo	1,441	Maria Esposito	1,301	Ashlee Hutchins	1,166
Andrew Helgeson	2,143	Violetta Goldman	1,686	Dwight Gradolph	1,441	Sione Maumau	1,301	Jeffrey Nieves	1,164

*All qualifiers listed achieved at least \$200 in bonus totals

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Wilson Guzman	\$1,164	Michele Angelini	\$1,062	Frank Gilinger	\$972	Robert Ringelsten	\$912	Nykeia Dixon	\$843
Brian Hutchings	1,159	Ronald Baldwin	1,060	Terry Mendez	972	Zulfikar Bhukera	912	Jennifer Stella	841
Paige Burton	1,158	Sandra Linse	1,059	Felicia Traylor	972	Amandeep Gill	909	Eric Johnson	840
Roger Watkins	1,157	Guillermo DeLaVega	1,059	Mario Chavez	972	Kevin Marmet	909	Ryan Bisson	839
Melissa Losk	1,153	Frank Tedesco	1,059	Terry Walton	971	Randy Schubert	908	Michael Roe	837
Justin Fisher	1,152	Jordan Lee	1,056	Keith Allen	971	Raissa Niangoran	907	Joseph Cost	836
Nicholo Arceo	1,147	Dustin Stadie	1,053	Barbara Stillwell	970	John West	907	Patricia Contreras	835
Sarah Garrett	1,147	Ransey Vazquez	1,049	Brodie Fischer	970	Lawrence Broussard	905	Peggy Davenport	834
Kelly Hassert	1,146	Keith O'Brien	1,048	Alireza Yaesubi	970	Zbigniew Stankiewicz	904	Joanna Doumas	834
Samy Jacques	1,145	Jung Yim	1,048	Christopher James	970	Mohammed Moalawi	902	Connie Reichard	834
Naomi Derkatch	1,145	Michael Logue	1,046	Kristin Denkova	968	Bethany Perry-Diebel	901	Angela Garnett	833
Savannah Scanlon	1,142	Linda Byas	1,042	Andrew Sunkin	967	Vakhtang Nazaryan	895	Melissa McCartney	831
Andre Bent	1,142	Charles McMain	1,041	Bobby Swajac	966	Nicholas Powell	895	Cherylee Watkins	830
Mark Arbelo	1,141	Masele Feterika	1,038	Wendee Francis	966	Chena Blair	894	Christopher McMenomy	830
Todd Glazer	1,139	Abby Hermanson	1,036	Amanda Pei	965	Kevin Grenoble	894	Karen Sessing	829
Lisa Smith	1,139	Michelle Castaneda	1,027	Don Tong	964	Lindsey Davis	893	Travis Kajiwaru	828
Franklin Quezada	1,139	Paul Samra	1,027	DeAnthony Hartman	962	Dustin Surace	892	Jennifer Duncan	828
Oscar Flores-Najarro	1,133	Timothy Frederick	1,027	Lodean Glenn	960	Justin Germany	890	Michael Shemas	827
Ryan Gorman	1,133	Kelly Roschbach	1,027	Erin Moore	959	Lacreshea Prude	890	Les Swain	824
Charles Krieger	1,133	Massoud Vaziri	1,026	Christie Blair	959	James Schneider	889	Krista Heatherly	824
Margaret Armstrong	1,132	Liliana Avila	1,024	Antonio Davidson	958	Peggy Zanowick	888	Mark Harhager	823
Chad Davis	1,126	Benjamin Mancillas	1,022	Ayman Elsalhy	955	Chad McLaughlin	888	Dean Jensen	822
Cynthia Schneiderman	1,125	Charlene Anderson	1,022	Sophie Bordie	955	Anthony Sava	887	Tyler Murray	821
Raymon Reynolds	1,122	Jacqueline Kosalek	1,018	William Crawford	954	Seluvaia Tonga	887	Martell Ross	820
Virginia Lee	1,120	Janice Moseychuck	1,016	Gary Bowen	954	John Nguyen	882	Lynette Brodie-James	820
Dominic Okonta	1,114	Tamecka Dixon	1,016	Cheng Chang	953	Abram Burns	881	Karl Clarke	820
Nectaria Horos	1,113	Kasali Kotun	1,015	Tony Geer	952	Anthony Ross	880	Leah Stoltz	819
Evan Reich	1,113	Matthew Davidson	1,014	Jeffrey Boland	952	Drew Frazier	879	Preeti Sahgal	819
Carlos Lopez	1,111	Matthew Abdo	1,013	Tienna Stempowicz	948	Chris Johnson	878	Peter Hudousek	819
Maria Ramirez	1,111	Aaron Hines	1,012	Benton Tong	946	Jacqueline Mesias	876	Joseph Melton	819
Brenda Wilson	1,109	David Polk	1,011	Elyse Koven	946	Timothy Durr	875	Anand Jailall	816
Claude Craig	1,109	Marie Schneider	1,010	Karlea Jackson	946	Reggie Molina	874	Michelle Malinov	816
Salafai Elisara	1,107	Gordon Haskell	1,006	Mahiyar Vazifdar	945	Soyoung Kang	873	Leitu Siueva	816
Mildred Lipa	1,105	Brian Willis	1,002	Andrew Zemany	943	Seema Soim	867	Phyo Phyo	815
Jason Capizzi	1,105	Nicola Piro	1,000	Gregory Heller	942	Madonna Vargas	867	Joseph Tuley	815
Iryna Sushkova	1,102	Natashia Zimmerman	999	Denise Berrios	937	Thomas Tiller	867	Brian Mitchell	815
Michael Beckelhymer	1,102	Terrence Burke	996	Shannon Kruger	936	Robert Phillips	867	Nathaniel Durkin	814
Angela Latimore	1,102	John Conard	995	Julie Wells	936	Anthony Stewart	867	Nicole Epstein	810
Charles Ferrari	1,101	Peter Van Der Westhuizen	994	Vatapuia Vavau	935	Erika Cannady	866	Shawn Farkas	809
Aaron Dupras	1,100	Miles Yoshida	993	Michael Stone	932	Jack Wang	865	Edona Hughes	809
Keith Coscia	1,099	Magalene Price	990	Pamela Nogales	931	Carolyn Havens	865	Ravone Royster	808
Michael Looney	1,098	Rodney Wilson	988	Josh Schwab	931	Yvonne Zarathustra	863	Marc Gonacha	805
Jamie Winters	1,088	Tasha Tucker	987	Christopher Vasu	928	Dekisha Shockley	862	Milena Arceo	804
Caleb Longley	1,081	Longquan Nguyen	987	Gardy Desrouleaux	926	Erika Spiak	861	Christopher McFoy	801
Marthe Voltaire	1,079	Tien Nguyen	986	Milton Alexander	925	Kyle Lewicki	860	Helen Taylor	800
Cierra White	1,078	David Baker	985	Kasey Williamson	923	Catherine Schubert	859	Paula Swansiger	800
Teo Underhill	1,077	Heath Angus	983	Andrew Fredrick	919	Shernette Sibblies	858	Kevin Colyer	799
Tara Trust	1,075	Jeffrey Pearce	983	Matthew Marchitto	919	Karina Valencia	858	Puhi Pivac	796
Bruce Kaminski	1,074	Agatha Safford	983	Leroy Simpson	919	Jennifer Wehrle	857	Cheeng Vue	795
Antonio Bond	1,072	Cody Felder	980	Syntia Mariner	919	Ian Lindo	854	Henry Getz	795
Paul Marcaurrelle	1,071	Ronald To	980	Ferhan Ismail	917	David Kirst	853	Malia Arreola	795
William Howard	1,068	David Piro	980	Douglas Buhl	917	Timothy Pulosi	850	Corienne Mason	794
Katie Cetina	1,066	Seabringna Landfair	979	Sean Birt	916	Nathan Thompson	850	Michael Bradley	794
Jessica Burrows	1,066	Sean Dycus	978	Esther Pierre	916	Timothy Gordley	848	Richard Martinez	791
Caroline Robichaud	1,066	Brian Jerome	976	Fred Goetz	913	Hector Carrillo	844	Bryan Froncyberger	791
Samantha Naidu	1,064	Matthew Query	974	Ritia Tokahere	913	Stacy Deurlein	843	Dustin George	791

*All qualifiers listed achieved at least \$200 in bonus totals

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Vatapuia Vavau	\$884	Melne Lewis	\$652	Oscar Portillo	\$512	Alexander Gonzalez	\$395	Christine Weatherspoon	\$297
Jodi Bohdal	881	Nitesh Bhogaraju	651	Vaine Rere	512	Donald Wilds	391	Michael Cloherty	295
Robert Reagan	877	Leland Smith	649	Alisha Armand	510	Natasha Hankins	391	Felix Berger	290
James Curtis	873	William Howard	648	Uatesoni Filimoehala	509	John Bacaron	381	Andrew Haskins	281
Brenton Betts	873	Richard Barbour	643	Jean Joseph	506	Tamara Hughes	380	Jonathan Morgan	282
Harvey Finkel	871	Keturah Malaykhan	643	Kyle Wrobel	506	William Buck	378	Nicholo Arceo	281
James Raymond	857	John Reeves	639	Jessimi Lewis	505	Shane Scheel	377	Helena Ronci	280
Thomas Feliciardi	855	Nicholas Walsh	638	Eric Hidy	500	Roger Watkins	377	Patrick Monroe	279
Christopher Kennedy	849	Robert Biser	637	Aaron Haynes	499	LaTonya Tucker	376	Daniel Johnson	275
Donna Trotta	849	Catherine Gennaro	625	Lydia Smith	495	Ileana Rosas	373	David Hawkins	270
Jennifer Kinder	844	Billy Northington	625	Carlos Otero-Villalba	495	Bradley Kampmeier	373	Mosese Nasalo	267
Dorian Brown	840	Magda Figuereido	624	Gregory VanSuch	489	Lesina Ah Sue	371	Alejandro Torruella	262
Joshua Fritz	839	Marc Salvaggi	623	Michael Gerstein	489	Heather Eaton	369	Linda Henke	262
Justin Fisher	833	Alisa Walker	620	Christopher Follestad	485	Meakie Grice	369	Christina Black	262
Katharine Myers	831	Violetta Goldman	611	John Velardo	485	Daniel Potilechio	364	Chris Clark	260
Johna Ryan	817	Dwelyn Smith	611	John Sikora	484	Michael Polakowski	362	Natain Stam	258
Jason Green	815	Carrie Bowman	608	James Smith	480	Floyd Musgrave	361	Scott Flaherty	257
Sokol Fazliu	814	Sione Aholoka	604	Ravone Royster	471	Darrell Nelsen	360	Trauja Purifoy	257
Christopher Newman	812	Eduardo Barrantes	598	Mary Maida Fujii	466	Jackson Etienne	359	Erik Boyd	256
Josh Wheeler	800	Marcus Noel	597	Kori Firmin	464	Sean Kiersztyn	358	Polina Philbin	256
Peter Kwiatkowski	787	Patrick Knouse	590	Kevin Talbot	463	Dante Beasley	357	Shahab Mahdavejnad	256
Sara Wonderling	783	Albert Serur	590	Matthew Marchitto	459	Larry Sale	356	Joseph Hagerman	254
Antonio Evans	775	Luay Ghawi	585	Sheree Rislely-Aragon	459	Yolanda Richardson	356	Trevor Mayer	252
Madai Price	771	Nicole Conrad	584	Matthew Caternolo	456	William Shockley	352	Leah Bonner	249
Patrick O'Brien	768	Daniel Armstrong	578	Seta Donabedian	454	Joshua Cosentino	352	Jeffrey Stevens	248
Emil Mohareb	768	Suliata Lipa Patau	574	Michelle Dupuis	454	Nicarus Baez	343	Patrick Fowler	248
Debbie Moke	764	Zachary Locuson	574	Levi Stearns	454	Robert Hooper	342	Kershawn Payne	245
Thomas Soloweyko	757	Ryan Fickert	573	Mia Seagraves	452	Lakeytha Murray	340	Valen Eberhard	244
Diego Arangopuerta	753	Timothy Watson	569	Danielle Jankowski	451	Joy Horcajo	333	Adrienne Mackay	243
Zbigniew Stankiewicz	749	Andrew Pratt	568	Phillip Williams	448	Andrew Jaycox	333	Arthur McDonald	242
Russell Trujillo	749	Mario Chavez	567	Edward Davidson	446	Harrynarine Ramoutar	330	Raymon Reynolds	242
Jamaal Lynwood	743	Kalle Convery	559	Bryan Czajkowski	446	Alvin Massenburg	329	James Boden	241
Cameron Severns	739	Matthew Ficarra	559	Sean Hudson	444	Eric Trautloff	329	Michael C Williams	239
Alex Elledge	738	Justin Greenwalt	556	Paul Mariotti	441	David Thornton	328	Joanna Doumas	236
Daniel Bernard	736	Danielle Arena	555	Daniel Toshner	441	Timothy Velky	328	Joshua Keller	235
Justin Carter	735	Edona Hughes	553	Ahmad Abdollahzadeh-Parsa	439	Maren Conway	327	Raphael Musto	233
Travis Picklesimer	734	Carissa Van Wagenen	551	Jose Carvajal	437	Peter Van Der Westhuizen	326	Aaron Dunlap	233
Dan Nebraski	726	Ashley Wenning	550	Benjamin Ainscough	434	Nicholas Fisher	325	Andre Hawthorne	232
Justin Wise	717	Lisa Smith	550	Terrence Williams	431	Dion Jones	323	Rachyle Stansell	231
Brian Wilson	710	Tim Smith	547	Peter Fournier	425	Adrian Johnson	323	Larry Finch	223
William Myatt	708	Shelly Cullen	546	Mark Harhager	425	Carl Nazaire	323	Kiet Truong	214
Daniel Rapp	704	Jacob Brockmann	541	James Moland	424	Marvin Terry	321	Bianca Williams	214
Amy Smith	700	Robert Nolan	540	Kathleen Barnes	422	Jordan Freeman	319	Joshua Cook	213
George Baumberger	697	Brodie Fischer	536	April Harmon	420	Jeffrey Boland	317	Massoud Vaziri	210
Joseph Schneider	693	Stephen Jeung	534	Gilbert Martinez	420	Marcia Fraser-Douglas	316	Lamar Livingston	209
Linda Jackson	687	Shiwa Hollingsworth	533	Timothy Byrnes	420	Alex Hernandez	316	James Franklin	207
Timothy Wilson	684	Christopher Madsen	531	Jessica Wilhite	418	Raquel Peka	314	Raymond Ochoa	204
Gyad Ferguson	682	Jonathan Santiago	530	Brandon Summerton	417	Paavo Cymanow	313	Sara Gilley	202
Kyle Lewicki	677	Crystal Lynch	527	Jeremy Hull	415	Yen Ky	313	Tyler Green	202
Phillip Rigoli	676	Kevin Rendon	524	Michael Shaba	415	Ayman Elsalhy	309	Gregory Sinner	201
Joy Nardone	675	Dustin Rushin	523	Travis Brock	414	Maurice Baritz	306	Colin Lyse	201
Alvin Jackson	667	Debbie Ezerneck	523	Robert Ross	412	Samantha Sliger	305	Denice Copp	200
Lawrence Reardon	667	Bryan Froncyberger	523	Lisa Heyman	411	Dominique Bertoncini	304	Wes Fannin	200
Tone Munro	662	Carla Miller	519	Ronnie Patea	402	Darren Danico	303		
Rencel Jones	657	Jared Durham	519	Brandon Baker	397	Jenna Maxwell	302		
Glyn Hurst	656	Mathew Mealey	517	Abdul Yusuff	397	Nicholas Powell	299		

*All qualifiers listed achieved at least \$200 in bonus totals

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Lynne Porturas	\$790	Devin Dingey	\$744	Haley Wisner	\$698	Carlos Otero-Villalba	\$655	Jelani Beyah	\$607
Curt Snow	788	Jennifer Baney	743	Rawad Elghadban	697	Jessica Jasinski	654	Danielle Cardello	606
Andrew Mierzwiak	788	Chavonne Truitt	742	Arnold Iacoviello	696	Antony Samedi	654	Rodney Johnson	606
Ana Vetter	786	Trinity Toa	742	Chunyi Lee	696	Patrice Canty	653	William Aden	606
Paul Johnson	785	Franklin Faulds	740	Ashlea Thibodeaux	695	Daniel Valdes	651	Donna Breaux	604
Andrea Chancey	785	Daniel J Johnson	739	Willem Oosthuizen	695	Abraham Nammur	650	Drew Johnson	604
William Shockley	784	Anita Ferris	739	Ryan Bisanz	695	Angela Waller	650	Whitney Wilson	603
Mykah Johnson	784	Gabriel Fuentes	737	Amanda Zophin	693	Ibrahim Bah	649	Phillip Kogel	602
Rolando Mararac	782	Travina Pomare	737	Esther Scott	692	Jeremy Hernandez	649	Josef Kijewski	602
Courtney Moore	781	Patricia Thibodeaux	735	Antonio Reyes	692	Chanel Walters	648	Scott Crall	600
Marveliz Polanco	780	Landon Polce	734	Natalie Soboleva	691	Joshua Jones	647	Noelle Pepitone	599
Allen Nelson	779	Anthony Rizzo	733	Blake Barit	690	Peter Tovioleuatogi	646	Daniel Umbertone	599
Austin Wallace	779	Atinderjeet Singh	733	Brian Gillenwater	689	Tina Walter	645	Crystal Reeves	598
Leslie Senter	778	Godfrey Goodrich	733	Calvin LaSalvia	689	Ryan Fickert	643	Rob Speers	598
Ashley Wenning	778	Samneang Prom	733	Terrance Davis	688	Lori Dacyk	642	Robert Dieckmann	597
Meggin Fedor	778	Skeeter Lake	732	Jeffery Namey	688	Michelle Crowe	642	Pamela Williamson	596
Randall Miller	776	Samuel Michel	730	Jessica Krueger	687	Andre McIntosh-Haughton	642	Natasha Hankins	596
Selmira Gomez	775	Christine Augustus	730	Michael Kurian	686	Jeffrey Keyes	642	Mauselie Dor	595
Patrick Parisi	775	Joseph Canell	730	Michael Stimson	685	James Erickson	642	Virginia Kyles	594
Brendyn Muise	774	Jamar Willis	730	Gerald Coleman	685	Marcus Moody	642	Dmitriy Naumenko	594
Dennis Moran	773	Gregory Brogan	724	Christal Lipsey	685	Darris Parks	640	Tevin Rey	594
Belinda Rodriguez	772	Joshua Fitzgibbon	722	Wendy Sotelo	683	Rhodabeth Cabuyadao	640	Lorette Hines	593
Bobbie Baker	771	Jennifer Bowman	721	Sara Wonderling	683	Alexandra Curtin	640	Naomi Staples	593
Irvin Johnson	771	Hal Adcock	721	Monty Jordan	682	Monica Njie	639	Sarah Schroeder	592
Joanna Solis	769	Eduardo Barrantes	720	Eric Peyton	682	Rebekh Pavlica	639	Ben Sapau	592
James Smith	769	Jodi Bohdal	720	Sani Masuini	680	Sean Todd	639	Graham Miller	592
Charley Forshee	767	Trena Wallace	719	Danny Balkum	680	Steven Rotherforth	638	Loua Leautuli	592
Tammy King	766	Clarence Glover	718	James Summers	680	Ernest Hatfield	637	Leah Bonner	591
Jason VanEckelen	766	Matthew Maher	718	Patrick Silvia	679	Carmen Trujillo	636	Luz Torres	591
John Holstein	764	Mieka Singleton	716	Manuel Resendes	679	Matthew Hoagland	636	Cassandra Washington	590
Steven Sparkes	763	Dwayne Morgan	716	Thomas Tulowiecki	678	Wilfred Archampong	635	Joseph Bonasso	590
John Passi	763	Maggiann McLeod	715	Everett Olszewski	678	Keith Flagler	635	Timica Anderson	590
Jamarr Miller	762	Diane Masuini	715	Ryan Landmark	678	Ryan Grant	634	Larry Jackson	589
Austin Cheley	762	Catherine Fletcher	713	David Schlichting	677	Stephen Myers	631	Danielle Gamble	588
Angela Simpson	758	Ryan Jean	713	Claudine Fatima Martin	677	Carlo Torres	630	Larry Pittman	588
Aaron Booth	758	Scott Vaughn	712	Jesse Spencer	675	Michael Geary	629	Katy Wren	588
Tracy Langi	758	Theodore Greer	711	Allina Nazaryan	675	Alfredo Hung-Lam	628	Iley Joseph	588
Jason Fafik	756	Shannon Koterbski	711	Caitlin Lee	674	Peter Claus	627	Chad Potts	587
Spencer Rowland	755	Kathy Baccam	710	Mallory Steele	674	David Moir	626	Pamela Jenkins	587
Shawn Lewicki	755	Reed Sawyer	708	Leishuan Byrd	673	Matthew Crossman	625	Gina Flores	587
Sena Neilitz	754	Arturo Correa	708	Zachary Montavon	672	Matthew J Wickman	623	Darnell Alboro	586
Tracie Ford	754	Charles Njoya	707	Nicole Brown	671	Lydia Lozano	622	Theresa Perea	586
Brandon Bobeck	753	Chase Robinson	705	David Tubbin	668	Ismail Mori	620	Jeffrey Stevens	585
JoAnne Marks	752	Anuj Patel	705	Jelisa Lawson	667	Dallas Johnson	620	Anthony Gutierrez	584
Shawn Wildman	751	Bryan Phillips	704	Graeme Orr	666	Larry Giddens	620	Bruce Viaje	583
Kardel Brooks	751	Amanda Oden	703	Erika Guerrero	666	David Ramirez	618	Matthew Wilder	583
Ricardo Garavito	750	Michael Shaba	703	Vishwanath Sankaran	665	Brenton Betts	618	Glaister Parke	582
Videl Seymour	749	Kulisitina Wulf	703	Christopher Daniels	665	Enrique Borjas	615	Gian Trinidad	581
Dara Long	748	Gina Cuza	702	Christopher Chunn	663	Jose Mendez	614	Akbar Hosseini	581
Jatinder Hundal	747	Robert Ross	702	John Tarnik	661	Yvonne Rurehe	612	Erica Gutierrez	581
Dustin Klingebiel	747	Thomas Strickland	702	Christopher Allen	659	Jonathan Jones	612	Boon Chan Vang	580
Raphael Musto	747	Christopher Earle	701	William Park	659	Susan Westling	612	Khadijah Smith	580
Isaiah Matafai	746	Kevin McKeon	700	Jonathan Davis	658	William Joyner	610	Timothy Schultz	580
James Crespin	745	James Karolchik	699	Teri Dvordza	658	Jerkindra Lidge	610	Darlene Carmon	579
Aleta Coleman	745	Kimberly Sheffield	699	Darryl Johnson	657	Robin Aalderink-Page	609	John Allen	579
Heath Pepper	745	Ashley Roth	699	Brandon Harper	656	Douglas Fisher	609	Mike Bray	\$579

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Rachyle Stansell	\$429	Raishaun Stover	\$398	Donald Skaggs	\$369	Jason Johnson	\$347	Pierre Jean-Louis	\$325
Ieton Daka	428	Austin Soboleski	397	Dean Schmitt	369	Chrystal Zublena	347	Crystian Rozotto	325
Justin Pratt	428	Mark Szematowicz	397	David Shirley	369	Cheryl Rodriguez	346	Tabetha McLemore	325
Bradley Hookfin	428	Robert Hines	397	Kelly Ekker	369	Robert Fuentes	346	Rachel Stanhope	325
Mavrick Fredericks	426	Mona Haji-Rajabi	396	Odilia Goulart	368	Terrence Williams	346	Matthew Thomas	325
Akeem Alvarez-Lee	426	Ryan Smith	395	James Owings	367	Niurka de Armas-Duran	345	Gary Brown	325
Ryan Dreier	426	Kenneth Kopasky	395	Markus Simmons	366	Jonathan Sleeper	345	Henry Ingraham	323
Lakeytha Murray	425	Michelle Mares	394	Donita Spencer	365	Karen Gaskin	345	Kathryn Massey	323
David Joh	425	James Lima	394	Bryan Mazur	365	Philip Abramovitz	344	Michelle Fuller	322
Darnell White	425	Keith Reed	393	Donald Wilds	365	James Grant	344	Willie Hayden	322
Gary Prokop	425	William Knoy	392	Garret Kun	365	Yussuf Elzein	344	Wolfgang Scheben	322
Noy Sayavong	423	Gregory Feocco	391	Paul Brown	364	Zackery Mackwestrom	344	Ashleigh Jack	322
Trisha Kalb	423	Alan Lyons	389	Ricardo Subero	364	Jamy Pierce	343	Mary McCormick	322
Faapaia Tokuma	423	Carissa Myers	389	Cassandra Braaten	364	Robert Wainner	343	Suliata Lipa Patau	321
Phinetta Robinson-Lee	422	Janice Welsh	388	Michael Groom	364	Dennis O'Neill	342	James Cliff	321
Melvin Lynch	422	Alexander Quinones	388	Michael Harpole	363	Mason Boozar	342	Patrick Fowler	321
Charles Hood	421	Jeffrey Sears	388	Jose Mondaca	363	Lorenzo Robinson	341	Jeremy Engrav	321
Johna Ryan	421	Jose Guerreiro	387	Cody Russell	363	Tyrecia Dawes	340	Andrew Wagenknecht	319
Michael Richardson	421	Michael Gerstein	387	Ryan Hernandez	362	Dawn McClara	338	Robert Ridge	319
Jacqueline McHugh	420	Wilfredo Velez	386	Luke Roth	362	Christian Silvia	337	Leleai Vaivai	319
Ricardo Quiltz	420	John Lee	386	Maa Sagala	362	Barbara Seyoum	337	Al-Karim Walji	317
Kasey Schultz	419	Tuan Tran	385	Earle Harris	362	Christopher Buonanni	336	Rickey Bunton	316
Karen Cheng	419	Darlene Downey	384	Errol Kerr	361	Jeremy Hull	336	Elizabeth Lopez-Colon	316
Sarah Beck	418	Dan Nebraska	384	Carolyn Bogle	361	Roberto Martinez	335	Zakaria Elasri	316
Lisa Anderson	417	Antionette Golden	383	Kimberly Riley	359	Neo Sway	335	Tia Willoughby	316
Matthew Stevens	417	Melissa Wartman	383	Victoria Franklin	358	Peter Maher	334	Hesley Reyes	313
Richard Miller	416	Eric Ramos	382	Ricky Singh	358	Blake Roberts	334	Sean Hudson	313
Michelle Blunda	415	Jessica Rogers	381	Beau Springer	358	Giovanni Susini	334	Jack Croxall	312
Michael Kramer	415	Ethan Weidman	381	Ryan Johnson	358	Christopher Ercolani	334	Zachary Locuson	311
Seletuta Fataalii	415	Rosanne Becerra	381	Kristina Stork	358	Kelly Yingling	334	Nicole Maillet	310
Joseph Hassert	414	Kyle Rhodes	380	Erna Gasanin	358	Merry Jane Sivas	333	Jong Song	310
Chang Yeung	413	Matthew Lockmer	380	Nanette Clay	356	Aleksandra Parizher	333	James Patterson	310
Tere Diamond	413	Anthony Lovato	379	Michael Iammarino	355	Bertrand Joseph	333	Derrick Gray	310
Matthew Conrad	413	Benjamin Van Fossen	379	Gregory Rachal	355	David Rodrigues	333	Kevin Holloway	310
Angela Leper	412	Victoria Bowring	379	Ashley Gregg	355	Ryan Machir	333	Shayna Schreck	309
Antonio Truscello	412	Samuel Ciaramitaro	379	Shiwa Hollingsworth	354	Debra Hunter	332	DeMarcus McNeil	309
Theresa Bellajar	411	Rory Crawford	378	Joshua Franco	354	Joey Roberts	332	Peter Deverna	309
Mark Hileman	410	Darwin Batista	378	Willie Williams	354	Vanessa Jackson	332	Anne Illingworth	309
Jeremy Sherman	409	Timothy Byrnes	378	Michael Baguer	353	Jose Guzman-Bonano	331	Larrye Boykin	309
Catherine Minor	408	Michelle Beza	378	Jonathon Anderson	353	Wendy Mikkelsen	331	Hazel Rivera	308
Jordan Wong	408	Joshua Alger	378	Nicholas Bigec	353	Jesse Hankins	330	Janelle Hebb	308
Lucille Werts	406	Easter Taofinuu	377	Jeffrey Hapke	353	Shawn Donnelly	329	Hakan Ozalpasan	308
Brenda Sparks	406	Jacquelyn Weatherman	375	Melissa Grimes	353	Phillip Rigoli	329	Denise Datillo	308
Nicole Rupert	406	Meredith Mills	375	Thomas McShane	353	Pelenatete Lamsam	329	Steve Svendson	308
Louis Stephan	405	Jeffrey Layton	373	Kimberly Alston	352	Alan Pazmoran	329	Pamela Altman	307
Natishia Freeny	404	Lindsay Dembosz	373	Nia White	352	Jordan Dauber	328	Andrew Barendt	307
Aaron Huff	404	Star McGruder	373	Megan Johnson	352	Gabriela Mejia	328	Chenoa Baker	307
Staci Daggett	403	Michael Newmeyer	373	Tiffany Proctor	352	Richard O'Brien	328	Walter Schlabach	306
Levi Stearns	403	Roger Persaud	372	Edison Arauz	351	Curtis Lagesse	328	Tonya Donlon	306
Richard Nelson	403	Levi Carpenter	371	Vick Gardner	350	Eric Sin	328	Andrew Roberts	306
Amy Mays	401	Shayla McGraw	371	Brittnee Stout	348	Dennis Quisenberry	327	Dustin Kiss	305
Thomas Lanteigne	400	Christopher Parlapiano	370	Frank Stoppello	348	Nicole Conrad	327	Timothy Shepardson	305
Jessica Cash	400	Nicholas Makris	370	Nikki Crosby	347	William Flournoy	327	Charlton Strickland	305
Joshua Degraw	399	Robert Gibson	370	Debra Wieland	347	Eric Knight	327	Timothy Ong	304
Miles Rubic	399	Leon Murray	370	Elizabeth Lo	347	Sean Flagler	326	Rafael Spratling	304
Andrew Rhodes	399	Jessica Santamarina	369	Steve Tran	347	David Nelson	326	Hao Zou	304

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Nicole Nelson	\$303	Tao Chen	\$278	Davida Smith	\$259	Magdiel Sanchez	\$240	Jose Flores	\$227
Timothy Almond	303	Joseph Ruhl	278	Alfredo Orozco	258	Leigh Walters	240	Telesia Gaga	227
Colin Metcalfe	303	Douglas Yoder	276	Keisha Burton	258	Trent Hilderbrand	240	Megan Pryke	227
Christine Weatherspoon	302	Anna Williams	276	Amanda Viola	258	Andi Ramazani	240	Mark Chudyk	227
Josh Wheeler	301	Jeffrey Kosek	276	Patrick Lesatele	258	Arthur McDonald	239	Wendy Good	226
Minoneti Tonga	300	Caleb Coleman	276	Douglas Nece	258	Suzanne Fisher	239	Matthew Windsor	226
John Sampedro	300	Zoe Hamilton	276	Simon Lopez	257	Eddie Jimenez	239	John Jivens	225
Kenneth Krupke	300	Evelyn Nkwenti	276	Jayshreeben Patel	256	George Lahamedjian	238	T J Rowell	225
Bryan Allen	299	Samara Ritter	276	Stephanie Huffman	256	Patricia Lee	238	Joseph Schneider	225
Kaleena Jackson	299	Tracy Vo	275	Zachary Suarez	256	Michelle Rondez	238	Danielle Ayer	225
Patricia Stevenson-McGee	298	Isaac Frausto	275	Scott Ramsey	256	Danielle Knapp	237	Volodymyr Derevyanyy	224
Jordon Polino	298	Aldo Esquivel-Palacios	275	Jeremiah Thompson	256	Sondra Batson-Braggs	237	Domingo VanDyk	224
Andrea Barenholtz	298	Deanna LeBlanc	275	Robert Ramelow	255	Kyle Garrett	237	Vakaola Tupouniua	224
Scott Dillingham	297	Lorena Soto	272	Kayla Lopez	255	Christopher Sheffield	236	Kelly McLeod	223
Vincent Krause	297	Sabrina Stewart	272	Katie Shugert	255	Wesley Louie	236	Diane Caty	223
Darryl Haverland	297	Reilly Miller	272	Paula Cox	254	Yihao Chen	236	Rachel Martinez	223
Eileen Hegarty	296	William Buck	271	Charlyn Lum	254	Christian Hernandez	235	David Brockman	223
Mark Gontarz	296	Darwin Santiago	270	Chelsea Parker	254	Robert Chernouski	235	Tonya Barnes	222
Susan Marchese	296	Valerie Ramkishun	269	Ainsworth Ramkhelawan	253	Ed Olfert	235	Ryan Ward	222
Scott Smith	295	Brian Jensen	269	Roland Vegiard	253	Cheryl McLean	235	Rob Savickis	222
Sarah Buenafe-Brennan	295	Scott Hanna	268	Sidney Spear	253	Stephen Jonsen	235	Tannielle Pirtle	222
Marc Nakasuji	295	Javier Rosario	268	Jennifer Penny	251	Israel Wizenfeld	235	Jeremy Herrera	222
Ursula Garza	294	Julie Siebecker	267	Joseph Sonoda	251	Timothy Hooker	235	Jeffery Holland	222
Nathan Smith	293	Christopher Williams	267	Robert Barnett	250	Santino Attanucci	235	Sara Ross	221
Francois Telfort	293	Christian Fahey	267	Ardley Pierre	250	Sean Wampler	234	Michael V Robinson	221
George Angulo	293	Tiffany Aoyama	267	Laura Hokett	250	Heather Gaden	234	Debbie Moke	221
Jonathan Davis	291	Erin Moyer	267	Newman Hoverd	250	Tiffany Lail	234	Vaughn Harris	220
Shaylyn Marvian	291	Marko Jankovic	266	Andrew Mar	250	Michael Williams	234	Simone Pier	220
Fallon Piraro	291	Craig Strompf	265	Rachel Bryson	249	Jacqueline Reim	233	Adam Hoerner	220
Cheryl Ford	289	Maria Morales-Lopez	265	Denice Copp	249	Angela Giazzon	233	Darlene Feinen	220
Sophia Sua	289	James Boden	265	Lisa Richardson	249	John Tippet	233	Sonja Moss	219
Rene Brooks	287	Scott Florin	265	David Pirog	249	Alan Silverman	233	Tarisa Tooke	219
Franklin Carter	286	Matthew B Wickman	264	Maribeth Zaferopolos	248	Joan Ponak	233	Robin Gillespie	219
Jude Jayasekera	286	Brandi Hershey	264	James Galvez	248	Ann Abbruzzese	233	Gregory Eaton	219
Robert Drake	286	Jennifer Riedmaier	264	Mercedes Ayala	247	Ronald Humphrey	232	Garry Graham	219
Serge Rosemond	286	Danielle Carlson	263	Bobbish Valecha	247	Dennis Rolf	232	Joshua Davidson	217
Ian Noble	285	Tomas Cruz	263	Dana Page	246	Jorell Washington	231	Jacob Kieffer	217
John Yankovich	285	Melissa Ogle	263	Emily Youngpeter	246	Jamison Bartlett	231	Ian Cary	217
Andrew Rothrock	285	James Teyssier	263	Ganna Tarasiuk	246	Rory White	230	Daniel Brown	217
Michael McCann	285	Daniel McNickle	262	Kelly Hall	245	Rati Bhandari	230	Micheal Freisting	216
Zeno Bursh	284	Samuel Russo	262	Bobby Gengler	245	Leya Kirchstein	230	Jonathan Tomko	216
Delphine Bararwandika	284	David Gregoire	262	Jillian Yeleck	245	Konstantinos Gerolimos	230	Stephen Norman	216
Lindsay Gjerde	284	Scott Schwartzkopf	262	Roosevelt Wilson	244	Margarite Davidian	230	Raul De La Cruz	216
Kendrick Minor	284	Shawn Huffman	261	Ashley Baker	244	Shannon Ahlman	230	John Craig	215
Donald Wold	284	Darnell Harris	261	Tanikya Vincent	243	Kemirth Williams	230	Joaquin Santos	215
James Johnson	284	Jeffrey Thompson	261	Steven Edgell	243	Victoria Perea	229	Philip Brackett	215
Christian Aguilar-Johnson	283	Nigel Crowe	261	Carl Harris	243	Darren Danico	229	Stephanie Woods	215
Scott Flaherty	283	Taylor Dean	261	Maria Puru	243	Raymond Manley	229	Joel Braggs	215
Maryia Nieto	282	Marcus Howard	260	Carlo Buhay	242	Daniel Wood	228	Gerald Corrigan	215
Catherine Blandon	281	Thomas Cameron	260	Justin Vega	242	Jonathan Zyznar	228	Ankit Patel	215
Derron Alexander	281	Marita Miprano	260	Steve James	242	Alisha Armand	227	Alfred Harris	215
Nicholas DeFeo	280	Natasha Campbell-Richardson	260	Katherine Fallon	242	Lafi Papalii	227	Svetoslav Nedev	215
Glenn Latona	280	Aaron Witchger	260	Freddie Moorer	241	Howard Lapidos	227	Yasmeed Henderson	214
Robert Rivers	280	Grace Jongejan	260	Dwayne Garrett	241	Dorothy Watkins	227	Richard Dyer	214
Latoya Leary	280	Jarrell Jackson	260	Andrew Aldrich	241	Tiffany Lajoie	227	Venus Benton-Wilson	214
Janet Vidal-Riley	279	Talen White	259	Sina Tuilaepa	240	Michael Woo	227	David Guzman	213

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World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Kaitlyn McDougle	\$579	Jonathan Morgan	\$554	Edward Huffman	\$520	David Laffin	\$493	Cameron Cimino	\$462
Ryan Harris	579	Kathleen Quinn	553	Sharon Herard	519	Howard Dotson	493	Kierra Goodwin	461
Michael Gapastione	578	Tyler Braconnier	553	Andrew Weber	519	Shahab Mahdavejad	491	Melissa Cadwallader	460
Maria Alcon	578	Shaun Henry	553	Julia Sigal	518	Joy Nardone	490	Rebecca Southey	459
Robert Melligan	577	Albert Barnes	553	Javier Lopez	518	Marcus Shorts	490	Rongokino Ngatai	459
Sean Cahill	577	Linda Henke	552	Justin Metcalf	517	Ginelle Jones	489	Roger High	459
Craig Cacini	576	Christopher Foster	552	Jennifer Sassenus	517	Paul Jackson	488	Chandler Green	458
Anthony Batista	576	Oscar Ortiz	552	Chauncey Chen	517	Monica Khout	487	Justin Frustaci	457
Tamara Hughes	576	Michael Enos	551	Nic Iagulli	516	Manon Lamontagne	487	Elizabeth Hodgson	457
Daniel Noll	575	Andrea Phelps	550	Indya Minnis	516	Jessica Sharpe	486	Jonathan Collins	456
Chasity Wells	574	Andrew Melanson	548	Dick Nakatani	515	Modupe Bansile	486	Dickson Atuke	456
Jamar Burnette	574	Sherri Luten	547	Kyle Engel	515	Priscilla Nelissen	485	Kayla Akins	455
Raquel Peka	574	Lee Grivois	546	Daniel Jones	515	Jasmyn Ulberg	485	Marvin Chalwe	455
Kelly Cuse	574	Nicholas Clark	546	Cecil Johnson	515	Dwelyn Smith	484	Michael Putnam	454
Jane Baloras	574	Jesse Wise	545	Robyn Novak	515	Tyler Finzer	484	Sherri Foster	454
David Menditto	573	Eric Hairston	545	Jordan Herbert	514	Peggy Collins	484	Marc Holcomb	453
Joshua Buckley	572	Aja Devore	544	Courtney Lewis	514	Rajeev Arora	484	Todd Engelson	453
Mark McGowan	572	Justin Mease	544	Michelle Embry	514	Debbie Crouch	483	Tracy Stewart	451
William Rudacille	571	David Bentley	544	Sarah Padilla	513	Maryna Danielian	483	Laaina Havea	451
Reginald Haggard	571	David Schanuel	543	Alfredo Moran	512	Daren Brown	481	Richard Avina	449
William Ruggle	571	Jacob Mullins	543	Normand Franco	512	Daniel Strecker	481	Cole Murphy	449
Melinda Gjertsen	570	Keven Silvia	542	Adeyemi Akinade	509	Glenda Davis	481	Lawrence Jackson	449
Justin McFarland	570	Roshawn Plair	542	Amanda Andre	509	James Franklin	480	Carrie Skarnes	448
Liam Flaherty	570	Kristi Vang	541	Juan Jones	508	Deion Adams	480	Iman Masboob	447
Jonathan Thornton	570	Matthew Wolfe	541	Christopher Darby	508	Victoria Wippich	479	Michelle Roty	445
Mauricio Rodriguez	566	Misty Rothchild	540	Dawn Selden	508	Daniel Florentz	478	Sequence Idlebird	444
Heather Stuart	566	Jonathan Pickard	539	Christopher Stephens	508	Desiree Dallas	477	Pedro Pizarro	444
Evangelina Hernandez	565	Thomas Hanford	539	Arash Ramezani	508	Luis Colon	477	Lance McGraw	443
Trevor Mayer	565	Raquel Baldwin	539	Rachael Garza	507	Shaneda Johnson	477	Derrick Coates	443
Vivian Beazley	565	John Angstadt	538	Tautiaga Gaina	507	Sean Velasquez	476	Armound Khodaverdi	443
Anette Fielder	564	Christopher Fields	537	Jenna Grula	507	Lawrence Reardon	476	Kassandra Personett	442
Melvin Arritt	564	Ashleigh Faulkner	537	Michael Shatravka	506	Barbara Corigliano	475	Mark Farmer	442
Travis Gates	563	Joseph Thompson	537	Bryan Czajkowski	505	Brent Penno	475	Johanna Handa	442
Charles Porter	563	Clay Ranieri	536	Kim Nguyen	505	Mark Hart	475	Nathan Dutro	441
Delilah Abuosba	563	Robert Biser	536	John Kuhn	505	Julio Navarro	474	Damon Sundman	441
Jason Wilkins	563	Juan Cardona	535	Dalissa Clemons	504	Mary Maida Fujii	473	Frederick Skinner	439
Stephen Jeung	561	Joshua Engel	534	Christopher Butcher	503	Kevin Rogers	472	Andrew Paogofie	438
Marcus Street	561	Lawrence Forte	532	Jory Mowatt	503	John Jacobs	472	Daniel Bauer	437
Trevor Gass	561	Lindsey Streilein	532	Heather Mauk	503	Hoang Cooke	471	Michael Masonis	437
Lleison Martinez	560	Kelsy Horn	532	Joseph Walaan	503	Brian Cortino	471	Mildred Williams	437
Nathan Luscombe	559	Kalynn Walpole	532	Marissa Boo	501	Robert Burdi	470	Solomar Magras	436
Toi Washington	559	Alex Faubion	530	Jeff Naniola	501	Sean Dixon	470	Solon Stephanou	435
Camellia Richardson	558	Lalitha Janardhanan	530	Semir Mulic	501	Jason Green	470	Hyomin Chong	435
Kory Allenbaugh	558	Jahara Lewis	529	Bridget Kniss	500	Patosina Winterstein	470	Wendy Pierre	435
Monty Pratt	556	Michael Polakowski	529	Jennifer Engle	500	Joanna Desimone	469	Amy Slokan	434
Alana Connolly	556	Shane Hejmanowski	529	Ikani Fifita	499	Robert Nolan	468	Eric Hidy	433
Seini Manumua	556	Paul Panagiotou	528	Dave Barker	499	Michael Sitler	468	Pamela McGee	432
Kristina Aguirre	555	Brian Martin	528	Diana Bertelsen	498	Shawn Benninger	468	Shelly Hicks	432
Peer Shmelzer	555	Matthew Cummings	528	Michael Lipetri	498	Richard Rhim	467	Ginnie Mae Factor	432
Christine Jesoraldo	555	Toakase Tongotongoakoteu	527	Rigaud Paul	496	Angelic Howell	467	Levi Edmonds	431
Kenna Hartshorn	554	Joseph Shanks	526	Agbaje Bashiratu	496	Deangelo Jackson	466	Meghan Lay	430
Aryan Achary	554	Matthew Foster	525	Chelsie Taylor	495	Patrick Iglesias	466	Dawn Singh	430
Anne Strayer	554	Derek Franc	524	Rosendo Acevedo	495	Aaron Dunlap	465	Makenson Jean	430
Mark Parsons	554	Anthony Wright	524	Christopher Phoenix	494	Gerald Pierre	465	Jared Sykes	430
Sheri Sampson	554	Michael Austin	521	Thomas Greenawalt	494	Elizabeth Church	464	William Cline	429
Judith Taylor	554	Dwayne Hargrove	520	Brandon Taylor	494	Grant Coy	463	Edward Ziehm	429

*All qualifiers listed achieved at least \$200 in bonus totals

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus
Georgia Akers-Oppenheim	\$213	Edward Atkinson	\$201
Victoria Bolognese	212	Brandon Metzner	200
Daniel Alvarado	212	Emlen Kahoano	200
Juan Martinez	212	Denise Barnosky	200
Jesus Machado	212	Arie Davis	200
John Whelan	212	Michelle Weaver	200
Tiffanie Reed	211	Andrea Yee	200
Nina Sugawara	211	Frederick Burton	200
Austin Osier	211	Denis Doyle	200
Garry Tubbesing	211	LaQuinta Bowden	200
David Farroway	211		
Rachael Cairns	210		
Kiriraukawa Hayward	210		
Uatesoni Filimoehala	210		
Virginia Dotson	210		
Danielle Clark	210		
Charles Blank	210		
Saia Paea	210		
Evan Arnold	210		
Pablo Romero	209		
Michael L. Robinson	209		
Lane Raney	209		
Blaine Carbo	209		
Alosina Pratt	209		
Jessica Sanchez	208		
Haley Drayer	208		
Donald Weaver	208		
Kaylee Scheckel	207		
Daren Johnson	207		
Kyle Bradshaw	206		
Marcus Natewa	205		
Lydia Ertle	205		
David Thornton	205		
Joshua Mandell	205		
Sean Welsh	205		
Vaiola Setefano	204		
Philip Mosley	204		
Derek Hamm	204		
Benjamin Ely	204		
Jonathan Nadigoo	204		
Brian Brown	204		
Duane Robertson	203		
Erica Collins	203		
Nadine McSorley	203		
Peijiin Chen	203		
Elry Pacheco	203		
Hensley Wagner	202		
Thomas Rawley	202		
Jackie Alston	202		
Thomas Ashton	202		
Bradley Ward	202		
Sherie Duvall	202		
Beverly Joiner-Wall	201		
Michael Milanich	201		
Patrick Knouse	201		
Porscha Wilson	201		



Qualifier	Bonus	SGA	Qualifier	Bonus	SGA	Qualifier	Bonus	SGA
Carl Nazaire	\$621	Giglione-Ackerman	Rachyle Stansell	\$463	Alex Roland	Semir Mulic	\$302	David Hausman
Ayman Elsally	619	Williams-Zophin	Sherie Duvall	454	Bob Olson	Jarred Sykes	299	Eric Neal
Benjamin Ainscough	616	Altig-Orlovic	Tracy Lepore	445	Bob Olson	Scot Gates	299	Richard Correa
Maurice Baritz	613	Chris LaFond	J F Musgrave	441	Imran Satti	Ty Daniels	299	Simon Arias
Brandon Summerton	612	Altig-Orlovic-Traboulay	Nadezhda Vitchev	440	Furer-Whittinghill	Michael Lindsey	298	Simon Arias
Lesina Ah Sue	611	Steve Friedlander	Timothy Wilson	436	Philip Prata	Peter Mello	298	Cisco Perez
Terrence Graves	610	Simon Arias	Craig Shaw	432	Altig-Orlovic	Ricky Jenkins	296	Kevin Davis
Samantha Sliger	609	Jeremy Welch	Bianca Williams	427	David Hausman	Felix Berger	290	Chris Hernandez
Sean Kiersztyn	608	Mark Hancock	Joshua Cook	427	Simon Arias	Magdhalene Franklin-Holmon	290	Steve Greer
Darren Danico	607	Laura Fisher	Massoud Vaziri	420	Altig-Orlovic	James Curtis	290	Kevin Davis
Abdul Yusuff	598	Simon Arias	Christine Weatherspoon	420	Mark Beckford	William Cline	289	Mark Hancock
Aaron Haynes	595	Simon Arias	Gilbert Martinez	420	Brandon Cooley	Travis Brock	287	Dan Rubio
Michael Cloherty	591	Oldham-Bianchi	Lamar Livingston	418	Surace-Smith	Craig Cacini	286	Simon Arias
Marc Salvaggi	583	Surace-Smith	Andrew Zemany	417	Simon Arias	Natasha Campbell-Richardson	285	Mark Beckford
Louis Giogaia	580	Theodore Pappas	Jessica Dean	415	Altig-Orlovic	Donald Dowbor	284	Mark Hancock
Vaine Rere	577	Steve Friedlander	Justin Wise	412	Jeremy Welch	Ross Budweg	284	Tiffany Roland
Phillip Williams	573	Simon Arias	Raymond Ochoa	409	Desi Dimitrova	Angel Arista	282	Cohen-Cohen
Marcia Fraser-Douglas	567	David Hausman	Sara Gilley	404	Altig-Orlovic-Hay	Brenton Betts	282	Altig-Orlovic
Nicholo Arceo	562	Jatoft-Foti	Darrell Asbell	403	Altig-Orlovic	Alexander Keats	277	Altig-Orlovic
Helena Ronci	561	Cohen-Cohen	Denice Copp	401	Imran Satti	Peter Kwiatkowski	277	Chris Hernandez
Kyle Wrobel	561	Surace-Smith	Wes Fannin	400	Chris Hernandez	Maurice Hawkins	275	Giglione-Ackerman
Patrick Monroe	559	Scott Sonnenberg	Joshua Crisp	391	Surace-Smith	Markena Ward	266	Fred Hadayia
Jessimi Lewis	555	Surace-Smith	Michelle Portnoy	391	Brandon Cooley	Marcus Noel	266	Imran Satti
Mario Chavez	550	Jatoft-Foti	Nicole Conrad	390	Fred Hadayia	Leah Stoltz	266	Fred Hadayia
Sean Hudson	544	Tim McAdams	Jeremy Engrav	387	Chris Hernandez	Joseph Messina	261	Steve Greer
David Hawkins	541	Simon Arias	Jeremy Hull	378	Jason Adamo	Kevin Colyer	261	Surace-Smith
John Stankoski	540	Simon Arias	Christine Jesoraldo	376	Chris LaFond	Robert Ringelstein	255	Sabrina Lloyd
Mosese Nasalo	534	Steve Friedlander	Jonathan Morgan	376	Scott Sonnenberg	Charles Diulus	255	Simon Arias
Matthew Caternolo	528	Simon Arias	Michelle Verbit	375	Giglione-Ackerman	Phyo Phyo	249	David Hausman
Matthew Marchitto	526	Oldham-Bianchi	Lawrence Smith	372	Steve Greer	Ravone Royster	244	Slav Bitman
Alejandro Torruella	524	Sabrina Lloyd	Chad Potts	369	Chris Hernandez	Patrick Cotton	244	Altig-Orlovic-Deley
Linda Henke	524	Altig-Orlovic	Matthew Stevens	368	Sabrina Lloyd	Cameron Moore	242	Christopher Jordan
Richard Nypower	524	Altig-Orlovic	Alison Muller	365	Eric Cochran	Christopher Chovanec	242	Steve Greer
Chris Clark	520	Altig-Orlovic	Fabian Mundaca	363	Altig-Orlovic	Anthony Rizzo	237	Simon Arias
Matthew Conrad	519	Surace-Smith	Andrew Bayang	359	Altig-Orlovic	Luciana Mosca	236	Bob Olson
Madai Price	516	Williams-Zophin	Daniel Fifita	355	Steve Friedlander	Jacqueline Kosalek	235	Oldham-Bianchi
Natain Stam	515	Altig-Orlovic	Lydia Ertle	353	Steve Greer	Faapaia Tokuma	232	Steve Friedlander
Scott Flaherty	515	Simon Arias	James Franklin	351	Altig-Orlovic-Hay	Eric Tsen	231	Brandon Cooley
Trauja Purifoy	513	Mark Hancock	Kasey Schultz	347	Maria Greene	Erica Boettcher	230	Altig-Orlovic-Deley
Polina Philbin	511	Fred Hadayia	Kristel Kreiser	346	Fred Hadayia	Claude Craig	229	Giglione-Ackerman
Donna Trotta	511	Theodore Pappas	Jennifer Strickling	343	Altig-Orlovic	Newman Hoverd	228	Steve Friedlander
Joseph Hagerman	508	Jeremy Harbin	Steve Marker	343	Altig-Orlovic-Hay	Earl Phillips	224	Cnghan-Wthrspn
Leah Bonner	497	Matt Henderson	Cliff Mora	343	Desi Dimitrova	John Bacaron	222	Cohen-Cohen
Jeffrey Stevens	496	Mark Hancock	Ainsworth Ramkhelawan	341	David Hausman	Joshua Mandell	219	Josh Chalom
Uatesoni Filimoehala	491	Steve Friedlander	Rita Baumgartner	338	Simon Arias	Lora Beronja	219	Chris Hernandez
Jesse Spencer	491	Oldham-Bianchi	Kimberly Wizzard	336	Matthew Hogan	Annalynn Macugay	219	Altig-Orlovic
Kershawn Payne	490	Samantha Chui	Bruce Kaminski	331	Alex Roland	Richard Troop	217	Laura Fisher
Valen Eberhard	487	Michael LiBassi	Yolanda Richardson	329	Slav Bitman	Johanna Handa	210	Altig-Orlovic
Adrienne Mackay	486	Joseph Diecedue	Debra Esquivel	326	Cohen-Cohen	Nickolas Maynard	210	Philip Prata
Patrick Fowler	485	Altig-Orlovic	John Holstein	326	Jatoft-Foti	Samuel Matherson	209	Scott Sonnenberg
Arthur McDonald	485	Altig-Orlovic-Hay	Steve Svendson	324	Richard Correa	Tyler Green	207	Altig-Orlovic
James Boden	483	Simon Arias	Bernadette Casciato	323	Simon Arias	Charles McMain	206	Simon Arias
Carl Smith	477	Javier Sandoval	Tanner Daves	317	Jason Adamo	Alex Elledge	204	Slav Bitman
David Rockway	476	Bob Olson	Denise Berrios	313	Bob Wingate	Mark Lomonaco	204	Altig-Orlovic
Joanna Doumas	472	Theodore Pappas	Christopher Osborn	313	Scott Sonnenberg	Sean Wampler	203	Surace-Smith
Joshua Keller	470	Tiffany Roland	Aja Devore	307	Altig-Orlovic	Nehemiah Lucas	203	Joseph Diecedue
Raphael Musto	467	Simon Arias	Arnaecia Alridge	304	Steve Greer			

SA CODES

This insert recognizes SAs, GAs, and MGAs for the number of new agents who were coded under their hierarchy for the month. The minimums for recognition are:
SA & GA – at least two codes during the month
MGA – at least three codes during the month

Name	#	SGA	Name	#	SGA
Roger Watkins	5	Giglione-Ackerman	Daniel Bernard	2	Oldham-Bianchi
Shane Scheel	5	Bob Olson	Danielle Cardello	2	Oldham-Bianchi
Andrew Bayang	4	Altig-Orlovic	Jacqueline Kosalek	2	Oldham-Bianchi
Gilbert Martinez	4	Brandon Cooley	Nicholas Moore	2	Oldham-Bianchi
Lydia Smith	3	Cnghm-Wthrspn	Samotta McKeever	2	Bob Olson
Oscar Portillo	3	Steve Greer	Dominic Park	2	Theodore Pappas
Robert Ross	3	Jeremy Harbin	Harrynarine Ramoutar	2	Theodore Pappas
Michael Cianci	3	Cisco Perez	Ross Budweg	2	Tiffany Roland
Katie Shugert	3	Surace-Smith	Tamika Williams	2	Scott Sonnenberg
John Boyle	3	Williams-Zophin	Amber Burchett	2	Surace-Smith
Melvin Arritt	2	Altig-Orlovic	Abraham Nammur	2	Williams-Zophin
Darrell Asbell	2	Altig-Orlovic			
Anastacio Baeza	2	Altig-Orlovic			
Katelyn Bailey	2	Altig-Orlovic			
Jessica Dean	2	Altig-Orlovic			
Linda Henke	2	Altig-Orlovic			
Cameron Kline	2	Altig-Orlovic			
Jahara Lewis	2	Altig-Orlovic			
Kasun Mapatuna	2	Altig-Orlovic			
Richard Nypower	2	Altig-Orlovic			
Maria Rezzo	2	Altig-Orlovic			
Levi Stearns	2	Altig-Orlovic			
Jennifer Strickling	2	Altig-Orlovic			
Lindsay Gjerde	2	Altig-Orlovic-Deley			
David Ohm	2	Altig-Orlovic-Lyse			
Tyler McBride	2	Altig-Orlovic-Traboulay			
Justin Carter	2	Simon Arias			
Matthew Caternolo	2	Simon Arias			
Sokol Fazliu	2	Simon Arias			
Jacob Unger	2	Simon Arias			
Yen Ky	2	Slav Bitman			
Ravone Royster	2	Slav Bitman			
Kershawn Payne	2	Samantha Chui			
Alison Muller	2	Eric Cochran			
Clifford Feldman	2	Richard Correa			
Victor Restrepo	2	Richard Correa			
Larry Sale	2	Richard Correa			
Emily Youngpeter	2	Richard Correa			
Todd Glazer	2	Joseph Diecedue			
Adrienne Mackay	2	Joseph Diecedue			
Desmond Kamara	2	Laura Fisher			
Uatesoni Filimoehala	2	Steve Friedlander			
Kiriraukawa Hayward	2	Steve Friedlander			
Carlos Lopez	2	Giglione-Ackerman			
Roosevelt Wilson	2	Giglione-Ackerman			
Edona Pacolli	2	Sonny Gurney			
William Cline	2	Mark Hancock			
Victoria Wippich	2	Chris Hernandez			
Gregory McDuffie	2	Matthew Hogan			
Marcus Moody	2	Matthew Hogan			
David Smith	2	Matthew Hogan			
John Holstein	2	Jatoft-Foti			
Reza Zabih	2	Jatoft-Foti			
Cameron Moore	2	Christopher Jordan			
Andrzej Sertler	2	Sabrina Lloyd			
Normand Franco	2	Eric Neal			
Eric Hidy	2	Dorian Oldham			



See *Spotlight*, page 05 for top 50 qualifiers and YTD bonus leaders. For full contest details, visit www.aillife.com/spotlight.aspx

Total: \$363,910

Qualifier	Bonus	SGA	Qualifier	Bonus	SGA	Qualifier	Bonus	SGA
Josh Wheeler	\$1,599	Surace-Smith	Ashley Wenning	\$1,077	Surace-Smith	Natasha Hankins	\$783	Bob Olson
Mercedes Lloyd	1,567	Kevin Davis	Brodie Fischer	1,072	Imran Satti	Alexander Dorey	777	Imran Satti
Lynda Gleeson	1,559	Bob Olson	Scott Ramsey	1,068	Alex Roland	Bryan Froneberger	768	Bob Wingate
Heather Leitch	1,555	Cnghm-Wthrspn	Phillip Rigoli	1,068	Laura Fisher	Jose Carvajal	768	Laura Fisher
Antonio Evans	1,550	Chris Hernandez	William Howard	1,057	Slav Bitman	Tamara Hughes	759	Kevin Davis
Jennifer Mitchell	1,539	Altig-Orlovic-Hay	Amanda Beyersdorff	1,051	Surace-Smith	Kevin Talbot	759	Joseph Diecedue
Justin Carter	1,470	Simon Arias	Travis Picklesimer	1,045	Surace-Smith	Levi Stearns	756	Altig-Orlovic
Ronald Kutruff	1,458	Simon Arias	Jenna Maxwell	1,027	Chris Hernandez	Jesse Remby	755	Simon Arias
Ofa Siasau	1,427	Steve Friedlander	Oscar Portillo	1,025	Steve Greer	William Buck	755	James Bailey
Daniel Rapp	1,408	Jeffery Thiel	Jean Joseph	1,013	Williams-Zophin	Shane Scheel	755	Bob Olson
Amr Shater	1,406	David Hausman	Lydia Smith	991	Cnghm-Wthrspn	Roger Watkins	754	Giglione-Ackerman
Amy Smith	1,400	Slav Bitman	Carlos Otero-Villalba	989	Matt Henderson	Kyle Istvanditsch	752	Surace-Smith
Sokol Fazliu	1,398	Simon Arias	Michael Gerstein	978	Giglione-Ackerman	Ileana Rosas	747	Cohen-Cohen
Debra Hunter	1,390	Fred Hadayia	Felicia Price	970	Jatoft-Foti	Ryan Hernandez	740	Bob Wingate
Aaron McLean	1,389	Imran Satti	John Velardo	969	Chris LaFond	Meakie Grice	737	Theodore Pappas
Robert Reagan	1,386	Scott Rehberg	Joseph Schneider	966	Cohen-Cohen	Nitesh Bhogaraju	737	Steve Friedlander
William Myatt	1,384	Brandon Cooley	James Smith	959	Altig-Orlovic-Hay	Eric Trautloff	731	Furer-Whittinghill
Melissa Wartman	1,376	Surace-Smith	John Sikora	939	David Hausman	Daniel Walton	727	Surace-Smith
Erna Gasanin	1,369	Fred Hadayia	Minh Phung	931	Scott Rehberg	Darrell Nelson	719	Tiffany Roland
Stephen Creaghan	1,358	Joseph Diecedue	Kori Firmin	928	Steve Greer	Dante Beasley	715	Altig-Orlovic
Gyad Ferguson	1,352	Fred Hadayia	Andrew McQuade	927	Richard Correa	Larry Sale	712	Richard Correa
Joy Nardone	1,350	Chris LaFond	Thomas Soloweyko	927	Steve Greer	Nicholas Powell	708	Altig-Orlovic
Lawrence Reardon	1,335	Simon Arias	Reza Zabih	923	Jatoft-Foti	Ryan Fickert	707	Surace-Smith
Ruben Santillana	1,333	Steve Friedlander	Christopher Newman	916	Surace-Smith	Scott Patterson	706	Joseph Diecedue
Matthew Cosic	1,312	Surace-Smith	Joseph Falzone	914	Dorian Oldham	William Shockley	703	Simon Arias
Reynolds Akuamoa	1,306	Theodore Pappas	Mia Seagraves	905	Cohen-Cohen	Joshua Cosentino	703	Simon Arias
Leland Smith	1,298	Joseph Diecedue	Ho Tran	904	Altig-Orlovic	Heather Eaton	697	Jeremy Harbin
Sara Wonderling	1,282	Oldham-Bianchi	Edward Davidson	892	Mark Hancock	Linda Jackson	691	Steve Friedlander
Catherine Gennaro	1,250	Theodore Pappas	Nicole Johnson	886	Surace-Smith	Jamaal Lynwood	686	Giglione-Ackerman
Brent Wilhelmi	1,233	Richard Correa	Jared Durham	886	Simon Arias	Kalle Convery	686	Simon Arias
Dwelyn Smith	1,221	Bob Wingate	Paul Mariotti	882	Surace-Smith	Nicarus Baez	686	Simon Arias
Carrie Bowman	1,216	Surace-Smith	Ashley Delevieuse	872	Philip Prata	Alisha Armand	685	Theodore Pappas
Eduardo Barrantes	1,196	Altig-Orlovic	Terrence Williams	862	Fred Hadayia	Robert Hooper	684	Steve Friedlander
Albert Serur	1,181	Simon Arias	Peter Fournier	851	Surace-Smith	Lakeytha Murray	680	Williams-Zophin
Patrick Knouse	1,179	James Bailey	Mark Harhager	849	Matt Henderson	Andrew Pratt	674	Cnghm-Wthrspn
Daniel G Johnson	1,173	Surace-Smith	James Moland	848	Eric Cochran	Albert Lau	672	Cohen-Cohen
Alisa Walker	1,158	Steve Greer	George Baumberger	845	Theodore Pappas	Seta Donabedian	668	Imran Satti
Kyle Lewicki	1,149	Surace-Smith	Kathleen Barnes	844	Jeremy Welch	Andrew Jaycox	667	Chris LaFond
Zachary Locuson	1,148	Fred Hadayia	April Harmon	841	Samuel LaSala	Robert Nolan	661	Paul Rumbuc
Suliata Lipa Patau	1,148	Steve Friedlander	Timothy Byrnes	839	Theodore Pappas	Harrynarine Ramoutar	660	Theodore Pappas
Eric Ebbitt	1,133	Simon Arias	Michael Shaba	829	Alt-Or-Traboulay	Alvin Massenburg	659	Altig-Orlovic-Hay
Casey Cash	1,132	Altig-Orlovic	Robert Ross	824	Jeremy Harbin	Timothy Velky	655	Eric Cochran
Miguel Cotrina	1,129	Steve Friedlander	Lisa Heyman	823	Fred Hadayia	Mary Maida Fujii	655	Steve Friedlander
Mark Arrigo	1,123	Oldham-Bianchi	Daniel Bernard	815	Oldham-Bianchi	Maren Conway	653	Fred Hadayia
Justin Greenwalt	1,112	Michael LiBassi	Karen Cheng	814	Simon Arias	Peter Van Der Westhuizen	652	Richard Correa
Edona Hughes	1,106	Kevin Davis	Timothy Watson	810	Surace-Smith	Nicholas Fisher	651	Surace-Smith
Carissa Van Wagenen	1,103	Oldham-Bianchi	Ahmad Abdollahzadeh-Parsa	805	Cohen-Cohen	Debbie Moke	647	Steve Friedlander
David Guzman	1,101	Surace-Smith	Bradley Kampmeier	805	Chris Hernandez	Adrian O Johnson	646	Steve Greer
Lisa Smith	1,099	Scott Sonnenberg	Ronnie Patea	805	Steve Friedlander	Marvin Terry	642	Jeremy Welch
Violetta Goldman	1,095	Oldham-Bianchi	Kristian Brennan	801	Imran Satti	Jeffrey Boland	634	Slav Bitman
Shelly Cullen	1,092	Steve Friedlander	Brandon Baker	794	Travis Moody	Larry Finch	633	Matthew Hogan
Katharine Myers	1,091	Richard Correa	Jennifer Kinder	792	Dorian Oldham	Raquel Peka	628	Steve Friedlander
Jacob Brockmann	1,082	Altig-Orlovic	Alexander Gonzalez	790	Furer-Whittinghill	Yen Ky	627	Slav Bitman
Russell Trujillo	1,078	Richard Correa	Donald Wilds	783	Simon Arias	Daniel Potilechio	623	Bob Olson

GA CODES

Name	#	SGA	Name	#	SGA	Name	#	SGA
Carl Nazaire	7	Giglione-Ackerman	Kalle Convery	2	Simon Arias	Kyle Wrobel	2	Surace-Smith
Christopher Chovanec	6	Steve Greer	Charles Drinkard	2	Simon Arias	Brian Jerome	2	Williams-Zophin
Unique Hunnicutt	6	Alex Roland	Aaron Dunlap	2	Simon Arias	Madai Price	2	Williams-Zophin
Nicole Johnson	6	Surace-Smith	Joshua Fosnight	2	Simon Arias			
William Myatt	5	Brandon Cooley	Aaron Haynes	2	Simon Arias			
Marian Sertler	5	Sabrina Lloyd	Michael Polakowski	2	Simon Arias			
Lynda Gleeson	5	Bob Olson	Ronald Rennich	2	Simon Arias			
Louis Giogaia	5	Theodore Pappas	Lalitha Janardhanan	2	Slav Bitman			
Timothy Wilson	5	Philip Prata	Carlos Myers	2	Slav Bitman			
Patrick Cotton	4	Altig-Orlovic-Deley	Tara Weisz	2	Josh Chalom			
James Franklin	4	Altig-Orlovic-Hay	James Moland	2	Eric Cochran			
Jovani Chappel	4	Simon Arias	Ahmad Abdollahzadeh-Parsa	2	Cohen-Cohen			
Michael Logue	4	Simon Arias	Eric Tsen	2	Brandon Cooley			
Dan Nebraski	4	Simon Arias	Katharine Myers	2	Richard Correa			
Andrew Pratt	4	Cnghm-Wthrspn	Steve Svendsen	2	Richard Correa			
Leland Smith	4	Joseph Diecedue	Stephen Creaghan	2	Joseph Diecedue			
Seiloni Filimoehala	4	Steve Friedlander	Kevin Talbot	2	Joseph Diecedue			
Vatapuia Vavau	4	Steve Friedlander	Isaac Hernandez	2	Desi Dimitrova			
Valerie Cormier	4	Steve Greer	Raymond Ochoa	2	Desi Dimitrova			
Cory Hobbs	4	Mark Hancock	Jose Carvajal	2	Laura Fisher			
Ainsworth Ramkhelawan	4	David Hausman	Sione Aholoka	2	Steve Friedlander			
David Fung	4	Jatoft-Foti	Bryon Welch	2	Steve Friedlander			
Matthew Ficarra	4	Oldham-Bianchi	Franklin Quezada	2	Giglione-Ackerman			
Peter Mello	4	Cisco Perez	Arnaecia Alridge	2	Steve Greer			
Patrick O'Brien	4	Paul Rumbuc	Daniel Alvarado	2	Steve Greer			
Travis Picklesimer	4	Surace-Smith	Thomas Soloweyko	2	Steve Greer			
Harvey Finkel	4	Williams-Zophin	Erna Gasanin	2	Fred Hadayia			
Jeremy Hull	3	Jason Adamo	Scott Smith	2	Fred Hadayia			
Brian Sundberg	3	Altig-Orlovic-Deley	Zbigniew Stankiewicz	2	Fred Hadayia			
Justin Fisher	3	Simon Arias	Edward Davidson	2	Mark Hancock			
Ronald Kutruff	3	Simon Arias	Donald Dowbor	2	Mark Hancock			
Gregory VanSuch	3	Simon Arias	Sean Kiersztyn	2	Mark Hancock			
Yolanda Richardson	3	Slav Bitman	Christopher Favor	2	David Hausman			
Crystal Lynch	3	Richard Correa	John Sikora	2	David Hausman			
Jonathan Laaker	3	Cnghm-Wthrspn	Mary-Delores Ayarzagoitia	2	Matt Henderson			
Heather Leitch	3	Cnghm-Wthrspn	Vernin Vigier-Reynoso	2	Matt Henderson			
Anita Ferris	3	Steve Friedlander	Bradley Kampmeier	2	Chris Hernandez			
Debbie Moke	3	Steve Friedlander	Kasecy Williamson	2	Chris Hernandez			
Ofa Siasau	3	Steve Friedlander	Andrew Jaycox	2	Chris LaFond			
Scott Davison	3	Steve Greer	John Velardo	2	Chris LaFond			
Magdalene Franklin-Holmon	3	Steve Greer	Valen Eberhard	2	Michael LiBassi			
Heather Eaton	3	Jeremy Harbin	Kyle Taylor	2	Travis Moody			
Joseph Hagerman	3	Jeremy Harbin	Matthew Marchitto	2	Oldham-Bianchi			
Jennifer Kinder	3	Dorian Oldham	Burnette Hughes	2	Bob Olson			
Elaine Kulawiak	3	Oldham-Bianchi	Derron Alexander	2	Theodore Pappas			
Ashley Delevieuse	3	Philip Prata	George Baumberger	2	Theodore Pappas			
Jacob Frasier	3	Alex Roland	Mark Glazer	2	Theodore Pappas			
Robert Nolan	3	Paul Rumbuc	Shahab Mahdavinejad	2	Theodore Pappas			
Alexander Dorey	3	Imran Satti	David Miller	2	Philip Prata			
Amanda Beyersdorff	3	Surace-Smith	Scott Ramsey	2	Alex Roland			
David Guzman	3	Surace-Smith	Raymon Reynolds	2	Alex Roland			
Kevin Holtz	3	Surace-Smith	DeAnthony Hartman	2	Paul Rumbuc			
Samantha Sliger	3	Jeremy Welch	Carl Smith	2	Javier Sandoval			
Miki Bartolome	2	Altig-Orlovic	Aaron McLean	2	Imran Satti			
Tyler Green	2	Altig-Orlovic	Ryan O'Malley	2	Imran Satti			
Zachary Ledyard	2	Altig-Orlovic	Matthew Conrad	2	Surace-Smith			
Jonathan Russell	2	Altig-Orlovic-Deley	Christopher Newman	2	Surace-Smith			

Reinstatement Bonus

Total: \$42,360

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Sami Mogannam	\$3,439	Harrynarine Ramoutar	\$565	Shawn Farkas	\$435	Joseph Smith	\$294	James Larkin	\$235
David Jackson	3,144	Daniel Pinschmidt	565	Nicole Johns	416	Lina Namu	286	Nathan Thompson	233
Alex Rozotto	1,297	Katherine Fallon	496	Benton Tong	376	Craig Steeves	283	Maurice Baritz	214
Karl White	1,129	Lawrence Dennis	495	Cherri Xie	358	Daniel Brown	275	Timothy Byrnes	213
Tracy Lepore	1,096	Ruben Soberanes	495	David Ramirez	336	Terrence Asuncion	272	Dinah Cawthorne	212
Luciana Mosca	1,021	Steven Gora	481	Nabil Spahi	335	Anna Senra	260	Erin Allen	207
Frank Kolligian	860	Ronald Friedlander	470	Andrew Hermsillo	318	Becky Hofstein	256	John Bacaron	205
John Bulecza	709	Kevin Ristau	469	Stephen Jonsen	315	Connie Reichard	255	Rebecca Najlis	204
Dason Phaul	708	Mitchell Look	459	Andrew Rose	312	David Higa	255	Alisha Armand	202
Bradley Weigand	696	James Karolchik	448	Jason Kleist	310	Ronald Rivera	251	Erez Shabtay	202
Fritznel Octave	650	Julie Wells	440	Cody Felder	306	Tyrone Capers	250		
Rigoberto Pedroza	569	Lorena Barriere	439	Matthew Melhorn	306	Orett Nelson	246		
Lawrence Broniszewski	567	Diana McNair	436	Stephen Wolf	302	Arthur Westergren	241		

*All qualifiers listed achieved at least \$200 in bonus totals

PERSONAL RECRUIT

— PRODUCTION BONUS —

Personal Recruit Definition: A Personal Recruit does not have a resume in the RMS database, nor came from other "Job Posting" scenarios, including Craig's List, Job Fairs, internet postings and similar situations. The SGA or MGA will have a "Personal Recruit Hire Form" which will certify the above and must be signed by recruit, SGA, and personal recruiter if recruited by a career agent, the recruit does not need to be coded to that agent.

Contest Total Bonus Payout:
\$358,500

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Forest Gsell	\$1,250	Christopher Clark	\$750	Hyungjun Kae	\$750	William Shockley	\$750	Patosina Winterstein	\$500
Jennifer Bowman	1,000	Kimberley Clarke	750	Kolby Keller	750	Ofa Siasau	750	Justin Wise	500
Dorian Brown	1,000	Michael Clint	750	William Knoy	750	Samantha Sliger	750	Omar Akram	250
Jack Croxall	1,000	Nicole Conrad	750	Tracy Lepore	750	Tim Smith	750	Jervis Archer	250
Ryan Hall	1,000	Maren Conway	750	Teanna Lester	750	Robert Sobczakslomczew	750	Nicolas Bohle	250
Cathy Holly	1,000	Joshua Cosentino	750	James Lochard	750	Taneshia Solomon	750	Jessica Bond	250
Arthur McDonald	1,000	Rory Crockford	750	Matt Maday	750	Brian Soular	750	Rachel Bryson	250
Fabian Mundaca	1,000	Nigel Crowe	750	Gina Martinez	750	Randolph Souliers	750	Ross Budweg	250
Svetoslav Nedev	1,000	Lori Dacyk	750	Brittany Martins	750	Natain Stam	750	Sarah Buenafe-Brennan	250
Raymond Ochoa	1,000	Matthew Diulus	750	Brandon McCrea	750	Collen Stansu	750	Candice Carstarphen	250
Premlata Pandey	1,000	Leslie Ellis	750	Dale Meyer	750	Brandon Summerton	750	Jeffory Churchfield	250
Ali Rothbaum	1,000	Horace Finnikin	750	Carla Miller	750	Randy Teyssier	750	Cameron Clay	250
Craig Shaw	1,000	Zachary Frentsos	750	Barbara Moorcer	750	Eric Thompson	750	Jared Cleckner	250
Hayley Smith	1,000	Mark Gorman	750	Levar Morgan	750	Matthew Trammel	750	Lauren Coyne	250
Ransy Vazquez	1,000	Johnny Gurley	750	Jacob Mullins	750	Jasmyl Ulberg	750	Nicholas Cunliffe	250
Kyle Wrobel	1,000	April Harmon	750	Lakeytha Murray	750	Cody Walker	750	Stacey Davis	250
Giancarlo Altube	750	Elizabeth Hayes	750	Monica Murray	750	Melissa Wartman	750	Nicholas Dilillo	250
Mary-Delores Ayarzagoitia	750	Andrew Hennick	750	Nicole Nelson	750	Jason Wilk	750	Richard Dorsey	250
Anton Babarykin	750	Trent Hilderbrand	750	Allyse Nicholas	750	Timothy Wilson	750	Donald Dowbar	250
Nicaruz Baez	750	Lorette Hines	750	Matt Pflueger	750	Craig Wright	750	Craig Duletzke	250
Daniel Bauer	750	Burnette Hughes	750	Chad Potts	750	Jonathan Emura	500	Tracy Duran	250
Amanda Beyersdorff	750	Glyn Hurst	750	Eric Powell	750	Joseph Jensen	500	Christopher Earle	250
Joshua Boulay	750	Kyle Istvanditsch	750	Ataka Reed	750	Sione Maumau	500	Jackson Etienne	250
Carrie Bowman	750	Daniel J Johnson	750	Alisi Sanalio	750	Puhi Pivac	500	Wes Fanning	250
Justin Carter	750	Samy Jacques	750	Zachary Santino	750	Antonio Reyes	500	Gyad Ferguson	250
Robert Chun	750	Richard Johnson	750	Lucan Schmidt	750	Anthony Stephens	500	Uatesoni Filimoehala	250
Alana Clark	750	Christian Jones	750	Tyler Scroggin	750	Sara Welch	500	Scott Florin	250

PERSONAL RECRUIT

— PRODUCTION BONUS —

Qualifier	Bonus	Qualifier	Bonus
James Franklin	\$250	Kevin Rendon	\$250
Jacob Frasier	250	Greg Resler	250
Bobby Gengler	250	Sandy Riley	250
Brittany Givens	250	Raymond Risucci	250
Fred Goetz	250	Marc Robinson	250
Ali Greenman	250	Shawna Rocklein	250
Luan Hajnaj	250	George Rosicky	250
Mathew Hart	250	Teresa Salgado	250
Zachary Hart	250	Joseph Schneider	250
David Hawkins	250	Darcy Schrieber	250
Anthony Hebert	250	Donald Sheldon	250
Andrew Helgeson	250	Ryan Sims	250
Tosha Henderson	250	Harold Smilovitch	250
Jennifer Holliday	250	Aaron Smith	250
Jason James	250	Tim Sorensen	250
Bruce Kaminski	250	Rebekah Spindler	250
Mirvet Kekic	250	Louis Stephan	250
Thomas Kijanowski	250	Solon Stephanou	250
Ronald Knight	250	Senelinah Talamaivao	250
Mark Kukielski	250	Bruce Tan	250
Lorenzo Lameko	250	Leonard Tato	250
Taina Lameko	250	Maulalo Taufao	250
Claudia Lindstrom	250	Mohamed Tawfik	250
Trevor Lines	250	Jimmy Tchen	250
Chin Long	250	Alison Teepa	250
Nicholas Lorence	250	Cody Terrell	250
Jonathan MacLennan	250	Krista Thieme	250
Viva Mafua	250	Eric Tsen	250
Krystle Mallett	250	David Tubbin	250
Nickolas Maynard	250	Tasha Tucker	250
Ryan McIntosh	250	Tevita Tupouniua	250
Christopher McMenomy	250	Kristi Vang	250
Mary McPherson	250	Rovie Vanhtha	250
Mathew Mealey	250	Justin Vega	250
Meredith Mills	250	Angela Waller	250
Mikhail Mishkov	250	Richard Walus	250
Glenn Mitchell	250	George Waters	250
Marcus Moody	250	Beth Wiese	250
Stephen Moore	250	Michael Wolfe	250
Stephen Moten	250	Kulisitina Wulf	250
Mark Neilson	250	Abdul Yusuff	250
Rongokino Ngatai	250		
Samantha Nieman	250		
Billy Northington	250		
Amanda Oden	250		
Dominic Okonta	250		
Kurt Overy	250		
Chad Panzer	250		
Dominic Park	250		
Glaister Parke	250		
Karen Parson	250		
Scott Patterson	250		
Kassandra Personett	250		
Benjamin Pettingill	250		
Esther Pierre	250		
Megan Pryke	250		
Lane Raney	250		

*CONTEST PERIOD IS JANUARY 1, 2012 - AUGUST 31, 2012

MGA CODES

Name	#	SGA	Name	#	SGA	Name	#	SGA
John Ophals	10	Cngnm-Wthrspn	Chris Lussier	4	Richard Correa	Mark Danner	3	Steve Greer
Ofa Tupouniua	10	Steve Friedlander	Kevin Rendon	4	Richard Correa	Taneshia Solomon	3	Steve Greer
Justin Adams	9	Simon Arias	I-Perfection Harris	4	Cngnm-Wthrspn	Susan Bergh	3	Sonny Gurney
Simon Rolland	9	Steve Friedlander	Alex Hernandez	4	Desi Dimitrova	John Hancock	3	Mark Hancock
AshLynn Orng	8	Altig-Orlovic	Ryan Hall	4	Laura Fisher	Kody Karhliker	3	Jeremy Harbin
Magda Figueiredo	8	Giglione-Ackerman	Lucky Faaitiiti	4	Steve Friedlander	Atta Saleh	3	David Hausman
Moswen Taylor	8	Mark Hancock	Craig Strompf	4	Furer-Whittinghill	Cara DeFiore	3	Chris Hernandez
Mark Kukielski	8	Eric Neal	Christine Curran	4	Giglione-Ackerman	Rebecca Klebsch	3	Chris Hernandez
Jason Bratin	8	Theodore Pappas	Kenneth Greer	4	Steve Greer	Richard Johnson	3	Matthew Hogan
Matthew Parks	8	Surace-Smith	Richard Nicholson	4	Jeremy Harbin	Charles Mickens	3	Matthew Hogan
Henry Ingraham	8	Williams-Zophin	Sharon Brenner	4	David Hausman	Jessica Santamarina	3	Matthew Hogan
Matthew Diulus	7	Simon Arias	Sebastian Kazek	4	Matt Henderson	Jose Harb	3	Jatoft-Foti
Caleb Douce	7	Simon Arias	Brookalyn Stillwagon	4	Christopher Jordan	Timothy Kieran	3	Chris LaFond
Chad Hatfield	7	Brandon Cooley	Jake Yagjian	4	Chris LaFond	Karolina Debek	3	Sabrina Lloyd
Chad Panzer	7	Brandon Cooley	Johna Ryan	4	Dorian Oldham	Zach Otto	3	Sabrina Lloyd
Mack Doby	7	Joseph Diecedue	Andrea Nichols	4	Oldham-Bianchi	James Allen	3	Travis Moody
Jack Keiderling	7	Giglione-Ackerman	Cherie Adams	4	Bob Olson	William Parmeter	3	Oldham-Bianchi
Raymond Risucci	7	Dorian Oldham	Melne Lewis	4	Bob Olson	George Rosicky	3	Bob Olson
Ala Awad	7	Alex Roland	George Noujaim	4	Philip Prata	Levar Morgan	3	Theodore Pappas
Mathew Hart	7	Surace-Smith	Darcy Schrieber	4	Paul Rumbuc	Billy Northington	3	Alex Roland
Patrick Stenglein	6	Altig-Orlovic	Robert Kanaan	4	Imran Satti	Josh Bloomquist	3	Tiffany Roland
Mark Corkrean	6	Steve Greer	Daniel Orr	4	Imran Satti	Travis Brock	3	Dan Rubio
Mark Wyner	6	Sabrina Lloyd	Brandon MacDonald	4	Scott Sonnenberg	Haoyu Xu	3	Imran Satti
Darron Hacker	6	Surace-Smith	Angel Sanchez	4	Scott Sonnenberg	Christopher Osborn	3	Scott Sonnenberg
Zachary Hart	6	Surace-Smith	Elias Hazen	4	Surace-Smith	Justin Wise	3	Jeremy Welch
Adeyemi Akinade	6	Williams-Zophin	Nicholas Zangardi	4	Surace-Smith	Scott Hanna	3	Williams-Zophin
Kasali Kotun	6	Williams-Zophin	Christine Judge	4	Jeremy Welch			
Richard Dyer	5	Jason Adamo	Andrew Aaron	3	Altig-Orlovic			
Raymond Angeles	5	Altig-Orlovic	Kevin Appasamy	3	Altig-Orlovic			
Jonathan Maust	5	Altig-Orlovic-Hay	Kevin Ishikane	3	Altig-Orlovic			
James Keefer	5	Simon Arias	Nicholas Lorence	3	Altig-Orlovic			
Aaron Parks	5	Simon Arias	Ryan McIntosh	3	Altig-Orlovic			
Brian Welsh	5	Simon Arias	Joshua Olin	3	Altig-Orlovic			
Richard Lyddon	5	Richard Correa	Cameron Severns	3	Altig-Orlovic			
Sean O'Reilly	5	Cngnm-Wthrspn	Peer Shmelzer	3	Altig-Orlovic			
Joshua Jackson	5	Joseph Diecedue	Ryan Stenglein	3	Altig-Orlovic			
Alfred Taren	5	Desi Dimitrova	Nicholas Walsh	3	Altig-Orlovic			
William Smith	5	Steve Friedlander	Ryan Bisanz	3	Altig-Orlovic-Traboulay			
Evan Holzhauer	5	Giglione-Ackerman	Rachel Bryson	3	Simon Arias			
Michael Laramie	5	Steve Greer	Casey Kunash	3	Simon Arias			
Samuel Cohen	5	Fred Hadayia	Randy Teyssier	3	Simon Arias			
Kristy Nguyen	5	Jatoft-Foti	Thomas Vena	3	Simon Arias			
Stephen Jubrey	5	Oldham-Bianchi	Kellen Cuttance	3	Slav Bitman			
Michael Romeo	5	Oldham-Bianchi	Joshua Fritz	3	Slav Bitman			
Leslie Ellis	5	Bob Olson	Dmitriy Kagan	3	Slav Bitman			
Ransy Vazquez	5	Bob Olson	Stacey Davis	3	Samantha Chui			
Syed Quadri	5	Theodore Pappas	Astrid Cartagena	3	Eric Cochran			
Danielle Arena	5	Cisco Perez	Marko Jankovic	3	Cohen-Cohen			
Ryan C Wilson	5	Philip Prata	Arnold Pacleb	3	Cohen-Cohen			
Richard Henry	5	Alex Roland	Corey Neff	3	Brandon Cooley			
Rodney Ward	5	Paul Rumbuc	Jimmy Tchen	3	Brandon Cooley			
James Raymond	4	Altig-Orlovic	Matthew Turnquist	3	Richard Correa			
Eric LaBossiere	4	Altig-Orlovic-Deley	Randall Cook	3	Joseph Diecedue			
John Sparby	4	Altig-Orlovic-Deley	Brian Schreiter	3	Joseph Diecedue			
Todd Engelson	4	Altig-Orlovic-Venekamp	Steven Cox	3	Steve Friedlander			
Phillip Jenkins	4	Slav Bitman	Lorenzo Lameko	3	Steve Friedlander			
Byron Paz	4	Josh Chalom	Cody Terrell	3	Maria Greene			

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